COHNREZNICK LLP 200 SOUTH WACKER DRIVE, SUITE 2600 CHICAGO, IL 60606

HABITAT FOR HUMANITY - ST. LOUIS 3763 FOREST PARK PARKWAY ST. LOUIS, MO 63108

DEAR CLIENT:

ENCLOSED ARE THE ORIGINAL AND ONE COPY OF YOUR INCOME TAX RETURNS FOR THE PERIOD ENDED DECEMBER 31, 2011 FOR:

HABITAT FOR HUMANITY - ST. LOUIS AS FOLLOWS...

- 2011 990 RETURN OF ORGANIZATION EXEMPT FROM INCOME TAX
- 2011 SCHEDULE A PUBLIC CHARITY STATUS AND PUBLIC SUPPORT
- 2011 SCHEDULE B SCHEDULE OF CONTRIBUTORS
- 2011 SCHEDULE D SUPPLEMENTAL FINANCIAL STATEMENTS
- 2011 SCHEDULE G SUPPLEMENTAL INFO. REGARDING FUNDRAISING/GAMING
- 2011 SCHEDULE M NONCASH CONTRIBUTIONS
- 2011 SCHEDULE O SUPPLEMENTAL INFORMATION TO FORM 990 OR 990EZ
- 2011 SCHEDULE R RELATED ORGANIZATIONS AND UNRELATED PARTNERSHIPS
- 2011 8879-EO IRS E-FILE SIGNATURE AUTHORIZATION

EACH ORIGINAL SHOULD BE DATED, SIGNED AND FILED IN ACCORDANCE WITH THE FILING INSTRUCTIONS. THE COPY SHOULD BE RETAINED FOR YOUR FILES.

UPON AN AUDIT OF THE RETURN(S), REQUESTS MAY BE MADE FOR SUPPORTING DOCUMENTATION. THEREFORE, WE RECOMMEND THAT YOU RETAIN ALL PERTINENT RECORDS.

FORM 990 MUST BE MADE AVAILABLE FOR PUBLIC INSPECTION FOR A PERIOD OF THREE YEARS, BEGINNING WITH THE DATE THE RETURN IS FILED. THE AVAILABLE DOCUMENT MUST BE AN EXACT COPY OF THE RETURN AND SCHEDULES (INCLUDING SCHEDULE B), AS FILED WITH THE IRS, EXCEPT THAT THE NAMES AND THE ADDRESSES OF THE CONTRIBUTORS MAY BE EXCLUDED. ANY ORGANIZATION THAT FAILS TO COMPLY WITH THIS PROVISION IS SUBJECT TO A PENALTY OF \$20 FOR EACH DAY THAT INSPECTION IS NOT PERMITTED, UP TO A MAXIMUM OF \$10,000. ANY ORGANIZATION THAT WILLFULLY FAILS TO COMPLY SHALL BE SUBJECT TO AN ADDITIONAL PENALTY OF \$5,000. YOU ARE ALSO REQUIRED TO PROVIDE COPIES OF THE RETURN IF YOU RECEIVE SUCH A REQUEST. SHOULD YOU RECEIVE A REQUEST FOR INSPECTION OR FOR COPIES OF YOUR RETURN, YOU MAY WANT TO CONTACT US FOR FURTHER DETAILS.

THESE RETURNS WERE PREPARED FROM INFORMATION PROVIDED BY YOU OR YOUR REPRESENTATIVE. THE PREPARATION OF TAX RETURNS DOES NOT INCLUDE THE INDEPENDENT VERIFICATION OF INFORMATION USED. THEREFORE, WE RECOMMEND YOU REVIEW THE RETURNS BEFORE SIGNING TO ENSURE THERE ARE NO OMISSIONS OR MISSTATEMENTS. IF YOU NOTE ANYTHING WHICH MAY REQUIRE A CHANGE TO

THE RETURNS, PLEASE CONTACT US BEFORE FILING THEM.

WE SINCERELY APPRECIATE THIS OPPORTUNITY TO SERVE YOU. PLEASE CONTACT US IF YOU HAVE QUESTIONS CONCERNING THE RETURNS OR IF WE MAY BE OF FURTHER ASSISTANCE.

VERY TRULY YOURS,

JOHN WOODBURY PARTNER

COHNREZNICK LLP 200 SOUTH WACKER DRIVE, SUITE 2600 CHICAGO, IL 60606

INSTRUCTIONS FOR FILING
HABITAT FOR HUMANITY - ST. LOUIS
FORM 8879-EO - IRS E-FILE SIGNATURE AUTHORIZATION
FOR THE PERIOD ENDED DECEMBER 31, 2011

SIGNATURE...

THE ORIGINAL IRS E-FILE SIGNATURE AUTHORIZATION FORM SHOULD BE SIGNED (USE FULL NAME) AND DATED BY THE TAXPAYER.

FILING...

RETURN YOUR SIGNED FORM 8879-EO TO:

COHNREZNICK LLP 200 SOUTH WACKER DRIVE, SUITE 2600 CHICAGO IL 60606

PAYMENT OF TAX...
NO PAYMENT OF TAX IS REQUIRED.

FORM 8879-EO SERVES AS A REPLACEMENT FOR YOUR SIGNATURE THAT WOULD BE AFFIXED TO FORM 990 IF YOU PAPER FILED YOUR RETURN. PLEASE DO NOT SEPARATELY FILE FORM 990 WITH THE INTERNAL REVENUE SERVICE. DOING SO WILL DELAY THE PROCESSING OF YOUR RETURN.

WE MUST RECEIVE YOUR SIGNED FORM BEFORE WE CAN ELECTRONICALLY TRANSMIT YOUR RETURN WHICH IS DUE ON NOVEMBER 15, 2012. WE WOULD APPRECIATE YOUR RETURNING THIS FORM AS SOON AS POSSIBLE AS THIS WILL EXPEDITE THE PROCESSING OF YOUR RETURN. THE INTERNAL REVENUE SERVICE WILL NOTIFY US WHEN YOUR RETURN IS ACCEPTED. YOUR RETURN IS NOT CONSIDERED FILED UNTIL THE INTERNAL REVENUE SERVICE CONFIRMS THEIR ACCEPTANCE, WHICH MAY OCCUR AFTER THE DUE DATE OF YOUR RETURN.

Form 8879-EO

IRS e-file Signature Authorization for an Exempt Organization

OMB No. 1545-1878

For calendar year 2011, or fiscal year beginning _____ , 2011, and ending ____ , 20 _ _ ▶ Do not send to the IRS. Keep for your records. Department of the Treasury ► See instructions on back. Internal Revenue Service Name of exempt organization Employer identification number 58-1735543 HABITAT FOR HUMANITY - ST. LOUIS Name and title of officer KIMBERLY MCKINNLEY, CEO Type of Return and Return Information (Whole Dollars Only) Check the box for the return for which you are using this Form 8879-E0 and enter the applicable amount, if any, from the return. If you check the box on line 1a, 2a, 3a, 4a, or 5a, below, and the amount on that line for the return being filed with this form was blank, then leave line 1b, 2b, 3b, 4b, or 5b, whichever is applicable, blank (do not enter -0-). But, if you entered -0- on the return, then enter -0on the applicable line below. Do not complete more than 1 line in Part I. 1a Form 990 check here ► X b Total revenue, if any (Form 990, Part VIII, column (A), line 12) 1b 4,146,436. b Total revenue, if any (Form 990-EZ, line 9) 2b Form 990-EZ check here ▶ b Total tax (Form 1120-POL, line 22) 3b Form 1120-POL check here ▶ b Tax based on investment income (Form 990-PF, Part VI, line 5), 4b Form 990-PF check here ▶ b Balance Due (Form 8868, Part I, line 3c or Part II, line 8c) 5b Form 8868 check here ▶ **Declaration and Signature Authorization of Officer** Part II Under penalties of perjury, I declare that I am an officer of the above organization and that I have examined a copy of the organization's 2011 electronic return and accompanying schedules and statements and to the best of my knowledge and belief, they are true, correct, and complete. I further declare that the amount in Part I above is the amount shown on the copy of the organization's electronic return. I consent to allow my intermediate service provider, transmitter, or electronic return originator (ERO) to send the organization's return to the IRS and to receive from the IRS (a) an acknowledgement of receipt or reason for rejection of the transmission, (b) the reason for any delay in processing the return or refund, and (c) the date of any refund. If applicable, I authorize the U.S. Treasury and its designated Financial Agent to initiate an electronic funds withdrawal (direct debit) entry to the financial institution account indicated in the tax preparation software for payment of the organization's federal taxes owed on this return, and the financial institution to debit the entry to this account. To revoke a payment, I must contact the U.S. Treasury Financial Agent at 1-888-353-4537 no later than 2 business days prior to the payment (settlement) date. I also authorize the financial institutions involved in the processing of the electronic payment of taxes to receive confidential information necessary to answer inquiries and resolve issues related to the payment. I have selected a personal identification number (PIN) as my signature for the organization's electronic return and, if applicable, the organization's consent to electronic funds withdrawal. Officer's PIN: check one box only X I authorize COHNREZNICK LLP 6 to enter my PIN as my signature **ERO firm name** Enter five numbers, but do not enter all zeros on the organization's tax year 2011 electronically filed return. If I have indicated within this return that a copy of the return is being filed with a state agency(ies) regulating charities as part of the IRS Fed/State program, I also authorize the aforementioned ERO to enter my PIN on the return's disclosure consent screen. As an officer of the organization, I will enter my PIN as my signature on the organization's tax year 2011 electronically filed return. If I have indicated within this return that a copy of the return is being filed with a state agency(ies) regulating charities as part of the IRS Fed/State program, I will enter my PIN on the return's disclosure consent screen. Officer's signature Date $\triangleright 11/15/2012$ Part | Certification and Authentication **ERO's EFIN/PIN.** Enter your six-digit electronic filing identification number (EFIN) followed by your five-digit self-selected PIN. do not enter all zeros I certify that the above numeric entry is my PIN, which is my signature on the 2011 electronically filed return for the organization indicated above. I confirm that I am submitting this return in accordance with the requirements of Pub. 4163, Modernized e-File (MeF) Information for Authorized IRS e-file Providers for Business Returns. ERO's signature ▶ _ Date > **ERO Must Retain This Form - See Instructions** Do Not Submit This Form To the IRS Unless Requested To Do So For Paperwork Reduction Act Notice, see back of form. Form **8879-EO** (2011)

Form **990**

Department of the Treasury

Internal Revenue Service

FINAL CLIENT COPY - DO NOT FILE

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

▶ The organization may have to use a copy of this return to satisfy state reporting requirements.

OMB No. 1545-0047

Open to Public Inspection

	01 11	16 201	t Calendar year, or tax year beginning , 2011, and er	laring		, 20	
B c	heck if a	pplicable:	C Name of organization		D Employer identifica	ition number	
	Addr	ess	HABITAT FOR HUMANITY - ST. LOUIS		FO 172FF42		
	chan	ge	Doing Business As Number and street (or P.O. box if mail is not delivered to street address) Room/su	:4.0	58-1735543 E Telephone number		
	+	e change		ite	•	100	
	Initia	l return	3763 FOREST PARK PARKWAY		(314) 371-04	100	
	→	ninated	City or town, state or country, and ZIP + 4				
	Ame	n	ST. LOUIS, MO 63108		G Gross receipts \$	4,295	
	Appli	ication ling	F Name and address of principal officer: KIMBERLY MCKINNEY		H(a) Is this a group return affiliates?	Yes Yes	X No
			3763 FOREST PARK PARKWAY ST. LOUIS, MO 63108		H(b) Are all affiliates inclu	ded? Yes	No
<u> </u>	Tax-ex	kempt sta	atus: X 501(c)(3) 501(c) () ◀ (insert no.) 4947(a)(1) or	527	If "No," attach a list.	(see instructions)	
J	Webs	ite: 🕨	WWW.HABITATSTL.ORG		H(c) Group exemption nu	mber ▶ 7	201
K	Form	of organ	ization: X Corporation Trust Association Other ▶ L Ye	ear of format	tion: 1986 M State o	f legal domicile:	MO
Pa	rt I	Sur	mmary				
	1	Briefly	describe the organization's mission or most significant activities:				
4			CONSTRUCT AFFORDABLE, DECENT HOUSING FOR SALE TO LO	W-INCO	 ME		
Governance		FAM]	ILIES AT COST AND TO BUILD COMMUNITIES BY ENCOURAGI	NG EXI	STING		
E.		HOME	COWNERS TO UPGRADE AND IMPROVE THEIR PROPERTY.				
o ve	2	Check	this box if the organization discontinued its operations or disposed of more	e than 25%	of its net assets.		
Ö	3		er of voting members of the governing body (Part VI, line 1a)		1 1		29.
Se	4		er of independent voting members of the governing body (Part VI, line 1b)				29.
ij	5	Total	number of individuals employed in calendar year 2011 (Part V, line 2a)				<u>45.</u>
Activities &	l _				_		,564.
ď	6		number of volunteers (estimate if necessary)		_	4	, 304.
	7a		gross unrelated business revenue from Part VIII, column (C), line 12				
	b	Net ur	nrelated business taxable income from Form 990-T, line 34				
					Prior Year	Current Y	
ē	8	Contri	butions and grants (Part VIII, line 1h)	$\neg dash$	3,195,433.	2,702	
ē	9	Progra	am service revenue (Part VIII, line 2g) ment income (Part VIII, column (A) lines 3, 4, and 7d) PUBLIC INSPECTIO	. I	733,538.	1,154	
Revenue	10		intent income (Fart Viii, column (A), lines 3, 4, and 70)		93,849.	40	,802.
_	11	Other	revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)		580,706.	248	,509.
	12		revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)		4,603,526.	4,146	,436.
	13	Grants	s and similar amounts paid (Part IX, column (A), lines 1-3)		0		
	14	Benef	its paid to or for members (Part IX, column (A), line 4)		0		
ý	15	Salari	es, other compensation, employee benefits (Part IX, column (A), lines 5-10)		1,650,413.	1,770	,627.
nse	16a		ssional fundraising fees (Part IX, column (A), line 11e)		0		
Expenses	h		fundraising expenses (Part IX, column (D), line 25) \(\bigs \) 407, 886.	• •			
û	17		expenses (Part IX, column (A), lines 11a-11d, 11f-24f)	-	3,032,211.	2,999	.497.
			expenses Add lines 13, 17 (must equal Part IX, column (A), line 25)	• •	4,682,624.	4,770	
	19		nue less expenses. Subtract line 18 from line 12	• •	-79,098.	· · · · · · · · · · · · · · · · · · ·	,688.
- S		INCVCI	ide iess expenses. Subtract file to nom line 12		ning of Current Year	End of Ye	
Net Assets or Fund Balances	20	Total	popoto (Part V. line 16)	209	14,602,059.	17,685	
SSE	20		assets (Part X, line 16)	• • -			
nd A	21		liabilities (Part X, line 26)		11,602,770.	17,221	
			ssets or fund balances. Subtract line 21 from line 20.		2,999,289.	464	,688.
	rt II		gnature Block f perjury, I declare that I have examined this return, including accompanying schedules and stater		a tha haat of my lengueles	las and halist it	io truo
			plete. Declaration of preparer (other than officer) is based on all information of which preparer has			ige and belief, it	is true,
	_						
	ign						
Н	lere		Signature of officer		Date		
			Type or print name and title				
_		Print/	Type preparer's name Preparer's signature Date		Check if	PTIN	
Paid					self- employed	P001322	84
	parer	Firm's	name COHNREZNICK LLP		EIN ▶ 22-1	478099	
Use	Only		address > 200 SOUTH WACKER DRIVE, SUITE 2600 CHICAGO, IL 60606			508-5900	
May	the I		cuss this return with the preparer shown above? (see instructions)			X Yes	No
	,		(300 1101 101 111 1 1 1 1 1 1 1 1 1 1 1 1			169	140

Form **990** (2010)

Form 8868	(Rev. 1-2012)					Page 2
	are filing for an Additional (Not Automatic) 3-M	onth Exter	sion, complete only Part	II and	check this box	
Note. On	ly complete Part II if you have already been gra	inted an au	tomatic 3-month extension	on a	a previously filed Form 886	8.
	are filing for an Automatic 3-Month Extension,				,	
Part II	Additional (Not Automatic) 3-Month E			inal	(no copies needed).	
				-	filer's identifying number, se	e instructions
	Name of exempt organization or other filer, see in	nstructions.			Employer identification num	
Type or						
print	HABITAT FOR HUMANITY - ST. LC	OUIS		X	58-1735543	
	Number, street, and room or suite no. If a P.O. bo		ctions.	1	Social security number (SSN	4)
File by the due date for	3763 FOREST PARK PARKWAY				CONTROL OF THE CONTRO	
filing your	City, town or post office, state, and ZIP code. For	r a foreign ad	dress, see instructions.	1		
return. See instructions	The state of the s					
	Return code for the return that this application	is for (file :	a senarate application for e	ach r	eturn\	. 01
Applicati		Return	Application	aciti	eturn)	Return
Is For		Code	Is For			Code
Form 99	0	01	13 1 01			Code
Form 990		02	Form 1041-A			0.0
Form 990	OF STATE OF	01	Form 4720			08
		04	100000000000000000000000000000000000000			09
Form 990		0.000	Form 5227			10
	0-T (sec. 401(a) or 408(a) trust)	05	Form 6069			11
	0-T (trust other than above)	06	Form 8870		s an a nearly filed Car	12
	o not complete Part II if you were not already ooks are in the care of KIMBERLY MCKIN		automatic 3-month exte	115101	Ton a previously filed For	111 0000.
for the w list with t 4 I re 5 For	is for a Group Return, enter the organization's for hole group, check this box	If it is for pa on is for. until	art of the group, check this	box.	▶ and at 5 , 20 12 nding	
	Change in accounting period				A STATE OF THE STA	
7 Sta	te in detail why you need the extension _INFOF	RMATION	FROM A THIRD PARTY	HA	S NOT BEEN	
REC	CEIVED. THIS INFORMATION IS NECES	SARY IN	ORDER TO FILE A C	OMP	LETE AND	
ACC	CURATE RETURN.					
8a If t	his application is for Form 990-BL, 990-PF, 9	90-T, 4720), or 6069, enter the ten	tative	e tax, less any	
	refundable credits. See instructions.				8a \$	
b If	this application is for Form 990-PF, 990-T,	4720, o	r 6069, enter any refur	ndabl	e credits and	
est	imated tax payments made. Include any pr	rior year o	overpayment allowed as	ас	redit and any	
am	ount paid previously with Form 8868.				8b \$	
c Bal	ance Due. Subtract line 8b from line 8a. Include	your payn	nent with this form, if requi	red, l	by using EFTPS	
(Ele	ectronic Federal Tax Payment System). See instru	uctions.			8c \$	
	Signature and Verific	ation mu	st be completed for F	art	Il only.	
Marie Control of the	alties of perjury, I declare that I have examined this form, prect, and complete, and that I am authorized to prepare this form.	the state of the s	companying schedules and stater	ments,	and to the best of my knowle	dge and belief,
Signature	Jer. Wurdly		Title ▶ C P A		Date ▶ 8 6 6	12
	,				Form 8868	Rev. 1-2012)
	THE CENTER OF	PVICE				

INTERNAL REVENUE SERVICE W & I - FIELD ASSISTANCE SCHILLER PARK, II, 60176

AUG 0 7 2012



Form 8868

(Rev. January 2012)

FINAL CLIENT COPY - DO NOT FILE
Application for Extension of Time To File an
Exempt Organization Return

Department of the Treasury

File a separate application for each return. Internal Revenue Service

OMB No. 1545-1709

If yo	u are filing for an Automatic 3-Month Extension, c u are filing for an Additional (Not Automatic) 3-Mo complete Part II unless you have already been gran	onth Exten	sion, complete only Part	II (on page 2 of this fo	orm)).			
Electro	onic filing (e-file). You can electronically file Form 8	8868 if yo	u need a 3-month autom	atic extension of time	to	file (6 mon	nths	or
a corpo	pration required to file Form 990-T), or an addition to request an extension of time to file any of the	forms lists	d in Part Lor Part II with	the exception of For	m	101110	Infor	mati	n on
	for Transfers Associated With Certain Persona								
	tions). For more details on the electronic filing of th								-
	Automatic 3-Month Extension of Time. On								_
A corp	oration required to file Form 990-T and requesting	an automa	atic 6-month extension - c	heck this box and com	ple	te		7-	
-	only						!	▶	
All othe	er corporations (including 1120-C filers), partnersh	ips, REMIC	s, and trusts must use For	m 7004 to request an	exte	ension	n of tin	ne	
	ncome tax returns.	\$6 M		Enter filer's identifying					ns
	Name of exempt organization or other filer, see in	structions.		Employer identificat	tion	numb	er (EIN) or	
Type o	or			12 3					
print	HABITAT FOR HUMANITY - ST. L	OUIS	l l	X 58-173554	3				
File by th		x, see instru	ctions.	Social security numb	ber ((SSN)			
due date filing you						ESSECTE.			
return. Se	ee City, town or post office, state, and ZIP code. For	a foreign ad	dress, see instructions.						_
instructio	ST. LOUIS, MO 63108								
Enter t	he Return code for the return that this application	is for (file a	a separate application for e	each return)				0	
				100					
Applic	ation	Return	Application	2			R	etur	1
Is For		Code	Is For	-6. /			(Code	
Form 9	990	01	Form 990-T (corporation	1)				07	
Form 9	990-BL	02	Form 1041-A					80	
Form 9	990-EZ	01	Form 4720	My "				09	
Form 9	990-PF	04	Form 5227	1		2		10	
Form 9	990-T (sec. 401(a) or 408(a) trust)	05	Form 6069	30.0	01	2516	20	11	
Form 9	990-T (trust other than above)	06	Form 8870		1	6	5	12	
Tele	books are in the care of ► KIMBERLY MCKINg sphone No. ► 314 371-0400 e organization does not have an office or place of the care of the	_	FAX No. ▶	this hav	_				
	is is for a Group Return, enter the organization's for				٠.		this is		
						_	attach		
	whole group, check this box ▶		art of the group, check this	5 DOX ▶ L		and a	allacii		
	request an automatic 3-month (6 months for a cor		aguired to file Form 000 T) outonainn of time		-			_
u fo	ntil 08/15, 20 12, to file the or the organization's return for:				oove	e. The	exten	sion	is
		20	and andina		20				
•	tax year beginning		, and ending	1	20		•		
2 If	the tax year entered in line 1 is for less than 12 m Change in accounting period	onths, che	ck reason: Initial ret	urn Final return	n				
3a If	this application is for Form 990-BL, 990-PF, 99	90-T, 4720	, or 6069, enter the te	ntative tax, less any					
n	onrefundable credits. See instructions.			100	3a	\$			
b If	this application is for Form 990-PF, 990-T,	4720, or	6069, enter any refu	ndable credits and					
е	stimated tax payments made. Include any prior year	r overpayr	nent allowed as a credit.		3b	\$			
c E	Balance due. Subtract line 3b from line 3a. Include	your paym	ent with this form, if requ	ired, by using EFTPS		.\$	0	-	^
(Electronic Federal Tax Payment System). See instru	ctions.			3 c	\$	U	/1	(1)
	on. If you are going to make an electronic fund v	withdrawa	with this Form 8868, s	ee Form 8453-EO ar	nd I	orm	8879	-EO	for
payme	ent instructions.								
For Pri	vacy Act and Paperwork Reduction Act Notice, see Instr	ructions.			For	n 886	68 (Rev	v. 1-20	12)

58-1735543

Form 990 (2011) Page 2 **Statement of Program Service Accomplishments** Part III Briefly describe the organization's mission: ATTACHMENT 1 2 Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? If "Yes," describe these new services on Schedule O. 3 Did the organization cease conducting, or make significant changes in how it conducts, any program services? If "Yes," describe these changes on Schedule O. 4 Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. Section 501(c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported. $_{2,396,793.}$ including grants of \$ 4a (Code:) (Expenses \$) (Revenue \$ 221,648. HOME CONSTRUCTION: BUILD AFFORDABLE, ENERGY EFFICIENT HOUSING FOR SALE AT NO PROFIT/NO INTEREST TO LOW INCOME FAMILIES WHO RESIDE IN SUBSTANDARD HOUSING (17 HOMES WERE UNDER CONSTRUCTION DURING THE YEAR); ALSO INCLUDES SITE ACQUISITION FOR HOMES AND THE SUPPORT AND EDUCATION OF HOMEOWNERS 1,259,054. including grants of \$ **4b** (Code:) (Expenses \$ RESTORE: RETAIL FACILITY THAT PROVIDES NEW AND USED BUILDING MATERIALS FOR SALE TO THE GENERAL PUBLIC WITH THE PROCEEDS BENEFITING THE MISSION OF HABITAT FOR HUMANITY ST. LOUIS **4c** (Code: including grants of \$ 4d Other program services (Describe in Schedule O.) (Expenses \$ including grants of \$) (Revenue \$ 4e Total program service expenses ▶ 3,655,847.

JSA 1E1020 1.000 Form 990 (2011) Page **3**

Part IV **Checklist of Required Schedules** No Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," Х 1 Х 2 Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)? 2 Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to Χ Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) Χ Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, 5 Χ Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If Χ 6 Did the organization receive or hold a conservation easement, including easements to preserve open space, 7 Χ Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," 8 Χ complete Schedule D, Part III 8 Did the organization report an amount in Part X, line 21; serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," 9 Χ Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V 10 Χ If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable. a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Χ 11a Schedule D, Part VI b Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more Χ of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII 11b c Did the organization report an amount for investments-program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII 11c Х d Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX 11d Χ Χ e Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X f Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X Χ 12a Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," Х 12a b Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if Χ 12b 13 Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E Χ Χ b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate Χ foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV....... 14b Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any Χ 15 organization or entity located outside the United States? If "Yes," complete Schedule F, Parts II and IV Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance Χ 16 to individuals located outside the United States? If "Yes," complete Schedule F, Parts III and IV 17 Did the organization report a total of more than \$15,000 of expenses for professional fundraising services 17 Χ on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions) Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Х 18 Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? Χ Χ 20a b If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return? 20b

Form 990 (2011)

Part IV **Checklist of Required Schedules** (continued) No 21 Did the organization report more than \$5,000 of grants and other assistance to any government or organization 21 Χ in the United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II 22 Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States Χ 22 on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the 23 organization's current and former officers, directors, trustees, key employees, and highest compensated Χ employees? If "Yes," complete Schedule J 24 a Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b 24a Χ **b** Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?..... Did the organization maintain an escrow account other than a refunding escrow at any time during the vear 24c d Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?..... 25 a Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I Χ 25a b Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? 25b If "Yes," complete Schedule L, Part I Χ 26 Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or Χ disqualified person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II, Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, 27 substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled Χ 27 Was the organization a party to a business transaction with one of the following parties (see Schedule L, 28 Part IV instructions for applicable filing thresholds, conditions, and exceptions): Χ a A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV...... b A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Χ c An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) Χ was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV 28c Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M 29 30 Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M 30 Χ Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, 31 Χ Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," 32 Χ 33 Did the organization own 100% of an entity disregarded as separate from the organization under Regulations 33 Χ 34 Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Parts II, III, 34 35 a Did the organization have a controlled entity within the meaning of section 512(b)(13)? Χ b Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 Χ 36 Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2 36 37 Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Χ 38 Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and

Form **990** (2011)

Page 4

HABITAT FOR HUMANITY - ST. LOUIS 58-1/35543

Form 990 (2011) Page 5 Part V Statements Regarding Other IRS Filings and Tax Compliance Check if Schedule O contains a response to any question in this Part V................ 24 1a Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable 0 b Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable _______1b c Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners? 2a Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return . 2a Χ b If at least one is reported on line 2a, did the organization file all required federal employment tax returns? 2b Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions) 3a Did the organization have unrelated business gross income of \$1,000 or more during the year? Χ **b** If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O 4a At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial Χ **b** If "Yes," enter the name of the foreign country: ▶ _ See instructions for filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts. Х 5a Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? 5a Χ b Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction? c If "Yes" to line 5a or 5b, did the organization file Form 8886-T? 6a Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible? Χ b If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible? 7 Organizations that may receive deductible contributions under section 170(c). a Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods Х 7a and services provided to the payor? Χ b If "Yes," did the organization notify the donor of the value of the goods or services provided? c Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was Χ 7с 7е Х e Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? Χ f Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? 7g g If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required? h If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C? Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year? 9 Sponsoring organizations maintaining donor advised funds. a Did the organization make any taxable distributions under section 4966? b Did the organization make a distribution to a donor, donor advisor, or related person? Section 501(c)(7) organizations. Enter: 10a a Initiation fees and capital contributions included on Part VIII, line 12 b Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 10b Section 501(c)(12) organizations. Enter: a Gross income from members or shareholders b Gross income from other sources (Do not net amounts due or paid to other sources 12a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041? b If "Yes," enter the amount of tax-exempt interest received or accrued during the year 12b Section 501(c)(29) qualified nonprofit health insurance issuers. a Is the organization licensed to issue qualified health plans in more than one state? 13a Note. See the instructions for additional information the organization must report on Schedule O. b Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans c Enter the amount of reserves on hand 14a Did the organization receive any payments for indoor tanning services during the tax year? Χ b If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O

Form **990** (2011)

Page 6 Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

	Check if Schedule O contains a response to any question in this Part VI			X
Sect	ion A. Governing Body and Management			
			Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year. If there are 1a 29			
	material differences in voting rights among members of the governing body, or if the governing body			
	delegated broad authority to an executive committee or similar committee, explain in Schedule O.			
b	Enter the number of voting members included in line 1a, above, who are independent 1b 29			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with			
	any other officer, director, trustee, or key employee?	2		X
3	Did the organization delegate control over management duties customarily performed by or under the direct			
	supervision of officers, directors, or trustees, or key employees to a management company or other person?	3		X
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4		X
5	Did the organization become aware during the year of a significant diversion of the organization's assets?	5		X
6	Did the organization have members or stockholders?	6		X
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint	_		v
_	one or more members of the governing body?	7a		X
b	Are any governance decisions of the organization reserved to (or subject to approval by) members,			Х
_	stockholders, or persons other than the governing body?	7b		Λ
8	Did the organization contemporaneously document the meetings held or written actions undertaken during			
	the year by the following:	0.0	Х	
а	The governing body?	8a	X	
b	Each committee with authority to act on behalf of the governing body?	8b		
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9		Х
Secti	on B. Policies (This Section B requests information about policies not required by the Internal Revenue	_)	
500 ti	CIT DI T CITALO COCALCIT D'TOQUOCIC IIII CITALION ABOUT PONOICO NOTTOQUITO BY THE INTENTITATIVE VENUE		·/ Yes	No
102	Did the organization have local chapters, branches, or affiliates?	10a		Х
	If "Yes," did the organization have written policies and procedures governing the activities of such chapters,	···		
	affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	10b		
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filling the form?	11a	Х	
	Describe in Schedule O the process, if any, used by the organization to review this Form 990.			
	Did the organization have a written conflict of interest policy? <i>If "No," go to line 13 </i>	12a	Х	
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give			
	rise to conflicts?	12b	X	
С	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes,"			
	describe in Schedule O how this was done	12c	Х	
13	Did the organization have a written whistleblower policy?	13	X	
14	Did the organization have a written document retention and destruction policy?	14	Х	
15	Did the process for determining compensation of the following persons include a review and approval by			
	independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
а	The organization's CEO, Executive Director, or top management official	15a	X	
b	Other officers or key employees of the organization	15b		X
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions.)			
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement			
	with a taxable entity during the year?	16a		X
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its			
	participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the	4.5.		
Sect	organization's exempt status with respect to such arrangements?	16b		
17	List the states with which a copy of this Form 990 is required to be filed \(\bigs_NONE_REQUIRED	01/01/	2\0.0	
18	Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (Section 5 available for public inspection. Indicate how you made these available. Check all that apply.	υ I (C)(3)8 0	ıııy <i>)</i>
	Own website Another's website X Upon request			
19	Describe in Schedule O whether (and if so, how), the organization made its governing documents, conflict o	f into:	oct m	oliov
. 9	and financial statements available to the public during the tax year.	ı ıııtel	σοι μ	oney,
20	State the name, physical address, and telephone number of the person who possesses the books and records of the	ne		
_ 5	organization: ► KIMBERLY MCKINNEY 3763 FOREST PARK PARKWAY ST. LOUIS, MO 63108 314-371-0400			
SA		Form	990	(2011)

58-1735543

Page 7

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response to any question in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
 - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

(A) Name and Title	(B) Average hours per week (describe hours for	box,	unle	Pos heck ss pe	erson	e than o	an	(D) Reportable compensation from the organization	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the
	related organizations in Schedule O)		Institutional trustee	Officer	Key employee	Highest compensated employee	Former	(W-2/1099-MISC)	(W <u>2</u> 71000 miles)	organization and related organizations
	13.00	X						C	0	0
(2) FRED BADER BOARD MEMBER	0	X						C	0	0
(3) BRAD BEGGS BOARD MEMBER	7.00	Х						C	0	0
(4) PASTOR RONALD BOBO BOARD MEMBER	7.00	Х						C	0	0
(5) JANE BOUDREAUX BOARD MEMBER/SECRETARY	11.00	Х		Х				C	0	0
(6) RAY BURROWS BOARD MEMBER	19.00	Х						C	0	0
(7) LANCE CAGE BOARD MEMBER	15.00	Х						C	0	0
(8) KEVIN S CARLIE BOARD MEMBER/TREASURER	23.00	Х		Х				C	0	0
(9) JUDGE JIMMIE EDWARDS BOARD MEMBER	2.00	Х						C	0	0
(10) RHONDA HAMM-NIEBRUEGGE BOARD MEMBER	13.00	Х						C	0	0
(11) CATHERINE HANAWAY BOARD MEMBER	2.00	Х						C	0	0
(12) LINDA HEINEY BOARD MEMBER	5.00	Х						C	0	0
(13) MARC HIRSHMAN BOARD MEMBER	12.00	Х						C	0	0
(14) PHILIP HULSE BOARD MEMBER	8.00	Х						C	0	0

Form **990** (2011)

JSA

Form 990 (2011) Page 8

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)										
(A) Name and title	(B) Average hours per week (describe	box,	unles	Pos heck ss pe	erson	e than c is both tor/trust	an	(D) Reportable compensation from the	(E) Reportable compensation from related organizations	(F) Estimated amount of other compensation
	hours for related organizations in Schedule O)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	organization (W-2/1099-MISC)	(W-2/1099-MISC)	from the organization and related organizations
15) DIANA KOHN								_	_	_
BOARD MEMBER	6.00	X						0	0	0
16) LINDA LOEWENSTEIN		3.7							0	0
BOARD MEMBER 17) GWENDOLYN D PACKNETT	9.00	X						0	U	0
BOARD MEMBER	2.00	Х							0	0
18) ROBERT O PIENING	2.00	Λ						0	0	0
BOARD MEMBER	13.00	Х							0	0
19) JEFF POLKINGHORNE	13.00	21						Ĭ		
BOARD MEMBER	11.00	Х						0	0	0
20) DANA PURKEY										
BOARD MEMBER	9.00	Х						0	0	0
21) RICHARD REILLY										
BOARD MEMBER	18.00	Х						0	0	0
22) JACQUELINE RIDDICK										
BOARD MEMBER	7.00	Х						0	0	0
23) CRAIG SAUR										
BOARD MEMBER	17.00	X						0	0	0
24) KATHY SORKIN								_		_
BOARD MEMBER	17.00	X						0	0	0
25) MICHAEL STOKES	15.00									
BOARD MEMBER	15.00	X					<u> </u>	0	0	0
1b Sub-total								149,439.	0	0
c Total from continuation sheets to Part VII, S d Total (add lines 1b and 1c)				• •	• •			149,439.	0	0
Total number of individuals (including but not reportable compensation from the organization)	limited to the	hose	liste				o re		\$100,000 of	
										Yes No
3 Did the organization list any former office employee on line 1a? If "Yes," complete Sched										3 X
organization and related organizations gr	4 For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual									
5 Did any person listed on line 1a receive or for services rendered to the organization? If "Y	accrue co	mpen	sati	on f	fron	n any	un	related organization	on or individual	5 X
Section B. Independent Contractors	,						,			-
Complete this table for your five highest com- compensation from the organization. Report of										

year.

(A) Name and business address	(B) Description of services	(C) Compensation
ATTACHMENT 1		

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 in compensation from the organization ▶

Form 990 (2011)

Part VII Section A. Officers, Directors,		y⊨n	ıpıo			and F	ug			continue		
(A)	(B)			(0	-			(D)	(E)	_	(F)	
Name and title	Average	(do i	not ch	Pos		e than o	ne	Reportable	Reportable		stimated nount of	
	hours per week					is both		compensation from	compensation from related		other	
	(describe			d a d	irect	tor/trust		the	organizations		pensati	on
	hours for	or o	Ins	Off	ē)	em Hig	Former	organization	(W-2/1099-MISC)		om the	
	related	ividu		icer	em	hes	mer	(W-2/1099-MISC)		_	anizatio d related	
	organizations in Schedule	of all	ona	Officer	ploy	ee [anization	
	O)	Individual trustee or director	盲		/ee	npe						
		ee	Institutional trustee			Highest compensated employee						
			, a			ted						
6) RICK SULLIVAN												
PRESIDENT	28.00	X		Х				C	0			
7) EDGAR VELAZQUEZ												
BOARD MEMBER	11.00	X						C	0			
8) NAT WALSH												
BOARD MEMBER	15.00	X						C	0			
9) BOB WEST												
BOARD MEMBER	26.00	X						C	0			
0) LORI WILLIS												
BOARD MEMBER	13.00	X						C	0			
1) STEVE BROWN												
BOARD MEMBER	0	Х						C	0			
2) STEVE C JONES												
BOARD MEMBER	0	Х						C	0			
3) HOWARD SMITH												
BOARD MEMBER	22.00	Х						C	0			
4) PETE WEITZEL												
BOARD MEMBER	0	Х						C	0			
5) DORIS WILSON												
BOARD MEMBER		Х							0			
5) KIMBERLY MCKINNEY												
CHIEF EXECUTIVE OFFICER	50.00			Х				149,439.	0			
b Sub-total					l							
c Total from continuation sheets to Part V	II Section A			• • •	• •							
d Total (add lines 1b and 1c)							•					
2 Total number of individuals (including but						e) who	re	ceived more than	\$100.000 of			
reportable compensation from the organiz			L			,			,,			
											Yes	N
B Did the organization list any former	officer, directo	or. or	tru	ıste	e.	kev e	mr	lovee, or highes	t compensated			
employee on line 1a? If "Yes," complete Sc										3		Х
For any individual listed on line 1a, is t												
organization and related organizations												
individual										4		Х
5 Did any person listed on line 1a receive for services rendered to the organization?										5		Х
Section B. Independent Contractors	100, 00111010		.ouu		, 51	34011	701	~~···				
Complete this table for your five highest	romnensated i	nden	ande	nt '	con	tracto	re t	hat received more	than \$100 000 c	of.		
i complete this table for your live highest	compensated I	nuche	-iiuc	, i i t t	COLL	uacio	וטו	mat received more	, ιπαπ ψ ι ο ο , ο ο ο ο	/ I		

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

(A) Name and business address	(B) Description of services	(C) Compensation

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 in compensation from the organization ►

Page 9

Part VIII Statement of Revenue (B) (C) (D) Related or Unrelated Revenue Total revenue exempt business excluded from tax function revenue under sections revenue 512, 513, or 514 Contributions, Gifts, Grants and Other Similar Amounts Membership dues 1 c Fundraising events 25,206 Related organizations Government grants (contributions) . . 1 e 29,427 f All other contributions, gifts, grants, and similar amounts not included above . 1f 2,647,755. 1,013,744. Noncash contributions included in lines 1a-1f: \$ _ Total. Add lines 1a-1f 2,702,388 Program Service Revenue **Business Code** 2a HABITAT RESTORE SALES 452000 822,177. 822,177 611430 3,030 WORKSHOP AND CLASS FEES 3,030 624200 78,194. 78,194 c REIMBURSEMENTS/MISCELLANEOUS INCOME d NEW MARKET TAX CREDIT INCOME 624200 251,336. 251,336 f All other program service revenue Total. Add lines 2a-2f ,154,737 Investment income (including dividends, interest, and other similar amounts). ATTACHMENT 2 3,075. 3,075 Income from investment of tax-exempt bond proceeds . . . > 5 0 (i) Real (ii) Personal <u>4,9</u>07 Gross rents **b** Less: rental expenses Rental income or (loss) 4,907 <u>. . .</u> ▶ d Net rental income or (loss) . . 4,907. 4,907 (i) Securities (ii) Other 7a Gross amount from sales of 14,023 81,608 assets other than inventory b Less: cost or other basis 17,206. 40,698 and sales expenses Gain or (loss) -3,183 Net gain or (loss) 37.727 37,727. Other Revenue 8a Gross income from fundraising ATCH 3 events (not including \$ _____ of contributions reported on line 1c). See Part IV, line 18 195,871 90,816. Less: direct expenses h c Net income or (loss) from fundraising events $\underline{\text{ATCH }4}$ 105,055 105,055 9a Gross income from gaming activities. See Part IV, line 19 **b** Less: direct expenses c Net income or (loss) from gaming activities . _ _ _ _ _ _ _ 10a Gross sales of inventory, less returns and allowances **b** Less: cost of goods sold Net income or (loss) from sales of inventory. Miscellaneous Revenue **Business Code** 11a FORGIVENESS OF DEBT 900099 138,547 138,547. b С d All other revenue 138,547. Total. Add lines 11a-11d Total revenue. See instructions

Form **990** (2011)

58-1735543

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Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D).

Check if Schedule O contains a response to any question in this Part IX Do not include amounts reported on lines 6b, (B) Program service (D) Fundraising (A) Total expenses Management and 7b. 8b. 9b. and 10b of Part VIII. expenses general expenses expenses Grants and other assistance to governments and organizations in the United States. See Part IV, line 21 0 Grants and other assistance to individuals in 0 the United States. See Part IV, line 22 Grants and other assistance to governments, organizations, and individuals outside the United States. See Part IV, lines 15 and 16 n Benefits paid to or for members 0 Compensation of current officers, directors, 140,469. 46,823. 46,823. 46,823. trustees, and key employees Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) 1,263,907. 910,587. 197,358 155,962. 7 Other salaries and wages Pension plan accruals and contributions (include section 24,329 4,699 3,980. 401(k) and 403(b) employer contributions) 33,008. 226,769. 167,147. 32,281 27,341. 9 106,474. 78,481. 15,156. 12,837. 10 Fees for services (non-employees): a Management 33. 33. 74,000. 74,000. 0 0 e Professional fundraising services. See Part IV, line 17 7,000. 7,000. f Investment management fees 4,638. 4,638. 181,705. 57,912. 1,956 121,837. 12 Advertising and promotion 28,587. 13,470. 12,901. 2,216. 13 Office expenses 23,403. 6,365. 12,923. 4,115. Information technology 14 15 Royalties 121,957. 73,399 48,558 16 8,812. 2,240. 3,829 2,743. 17 Travel 18 Payments of travel or entertainment expenses 0 for any federal, state, or local public officials 0 Conferences, conventions, and meetings 19 69,025. 184,512. 114,813. 674. 20 21 Payments to affiliates 188,077. 122,665. 65,412 Depreciation, depletion, and amortization 22 47,331. 19,641. 27,690. Insurance 23 Other expenses. Itemize expenses not covered above (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.) 1,058,304. 1,052,138. 6,166. a CONSTRUCTION_COSTS_____ b RESTORE COST OF SALES 789,764. 789,764. 44,625. 39,257. 1,595 3,773. c VEHICLE EXPENSE 2,592. 2,636. 23,504. 18,276. d COMMITTEE EXPENSE _____ 213,245. 171,390. 24,569 17,286. e All other expenses ______ 4,770,124. 3,655,847. 407,886. 706,391 Total functional expenses. Add lines 1 through 24e Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here \blacktriangleright following SOP 98-2 (ASC 958-720) 0

Form **990** (2011)

HABITAT FOR HUMANITY - ST. LOUIS 58-1/3554
Form 990 (2011)

Part X **Balance Sheet** (A) Beginning of year End of year Cash - non-interest-bearing 256,581. 471,192. 1 1 Savings and temporary cash investments 563,786. 729,112. 2 2 765,032. 336,008. 3 Pledges and grants receivable, net 3 Accounts receivable, net 34,250. 34,559. 4 Receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of 0 5 0 Receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions) 6 Notes and loans receivable, net ______ ATCH. 5. . . 1,523,576 478,002. 7 Inventories for sale or use 1,120,100. 2,072,398. 8 36,717. 37,150. 9 10a Land, buildings, and equipment: cost or 10a 2,854,209. other basis. Complete Part VI of Schedule D b Less: accumulated depreciation | 10b | 1,039,271. 1,824,208. 10c 1,814,938. 97,500. 99,104. Investments - publicly traded securities ATCH 7 11 11 Investments - other securities. See Part IV, line 11 12 12 Investments - program-related. See Part IV, line 11 13 8,380,000. 13 11,114,396. 0 14 499,394. 14 15 15 Other assets. See Part IV, line 11 14,602,059. Total assets. Add lines 1 through 15 (must equal line 34) 16 17,685,944. 16 Accounts payable and accrued expenses 1,043,088. 1,060,364. 17 17 18 0 18 0 19 ol 19 0 Deferred revenue Tax-exempt bond liabilities 0 0 20 20 438,821. 209,107. 21 Escrow or custodial account liability. Complete Part IV of Schedule D 21 Liabilities 22 Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L 22 9,940,861. 15,772,575. 23 Secured mortgages and notes payable to unrelated third parties ATCH 8 23 Unsecured notes and loans payable to unrelated third parties 180,000. 179,210. 24 24 25 Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X 25 0 26 11,602,770. 26 17,221,256. Organizations that follow SFAS 117, check here

X

and complete lines 27 through 29, and lines 33 and 34. Balances Unrestricted net assets 27 2,420,274. 27 15,722. Temporarily restricted net assets 28 579,015. 28 448,966. Fund Permanently restricted net assets 29 29 0 Organizations that do not follow SFAS 117, check here ▶ complete lines 30 through 34. ō Capital stock or trust principal, or current funds Assets 30 30 Paid-in or capital surplus, or land, building, or equipment fund 31 31 Retained earnings, endowment, accumulated income, or other funds 32 32 Š Total net assets or fund balances 33 2,999,289. 464,688. 33 34 Total liabilities and net assets/fund balances.......... 17,685,944. 14,602,059 34

Form **990** (2011)

Page 11

58-1735543

Form 990 (2011) Page **12 Reconciliation of Net Assets** Part XI Check if Schedule O contains a response to any question in this Part XI.......... 4,146,436. 1 1 4,770,124. 2 2 -623,688. 3 3 2,999,289. 4 4 Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A)) -1,910,913. 5 5 Net assets or fund balances at end of year. Combine lines 3, 4, and 5 (must equal Part X, line 33, 464,688. Part XII **Financial Statements and Reporting** No X Accrual Accounting method used to prepare the Form 990: Cash Other If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O. 2a Were the organization's financial statements compiled or reviewed by an independent accountant? 2a Χ **b** Were the organization's financial statements audited by an independent accountant? 2b Х c If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? 2c Χ If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O. d If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were issued on a separate basis, consolidated basis, or both: Both consolidated and separate basis X | Separate basis Consolidated basis 3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?

If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the 3a Χ 3b required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits

Form **990** (2011)

SCHEDULE A (Form 990 or 990-EZ)

Public Charity Status and Public Support

OMB No. 1545-0047

Department of the Treasury Internal Revenue Service

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

Open to Public Inspection

► Attach to Form 990 or Form 990-EZ. ► See separate instructions. Employer identification number Name of the organization

HAI	BITA	T FOR HUMANITY	Y - ST. LOUIS							58-	-1735543		
Рa	rt l	Reason for Publ	lic Charity Statu	s (All organizations mu	st con	nplete	this pa	art.) Se	e instru	uctions			
Γhe	orga	nization is not a priv	ate foundation be	cause it is: (For lines 1 th	rough	11, che	eck only	one bo	x.)				
1		A church, convention	on of churches, or	association of churches	describ	ed in s	ection	170(b)(1)(A)(i)				
2	Ш	A school described	in section 170(b)	(1)(A)(ii). (Attach Schedul	e E.)								
3	Ш	A hospital or a coo	perative hospital s	service organization descri	bed in	sectio	n 170(b)(1)(A)	(iii).				
4		A medical researc	ch organization op	erated in conjunction wi	th a h	ospita	I descr	ibed in	section	n 170(b	o)(1)(A)(iii). Enter the		
		hospital's name, cit											
5		An organization op	perated for the be	nefit of a college or univer	ersity	owned	l or ope	erated b	by a go	vernme	ntal unit described in		
		section 170(b)(1)(A	A)(iv). (Complete F	Part II.)									
6	A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v).												
7	An organization that normally receives a substantial part of its support from a governmental unit or from the general public												
	described in section 170(b)(1)(A)(vi). (Complete Part II.)												
8	Щ	=		on 170(b)(1)(A)(vi). (Com									
9		=	=	es: (1) more than 331/3%							•		
		•		exempt functions - subj			-						
				ome and unrelated busin				-		n 511	tax) from businesses		
			=	ne 30, 1975. See section	-		-		-				
0	Щ		-	ted exclusively to test for		-				-			
1		-	-	rated exclusively for the			-				=		
			•	apported organizations de					-				
				es the type of supporting	_			-	lines 11		¬ ¯		
		a Type I	b Type				•	-		_ d	Type III - Other		
е			=	the organization is not			_		_	-	•		
		=		gers and other than one	or mo	re pub	olicly su	pportec	organ	izations	described in section		
		509(a)(1) or section	` ' ' '		IDO					_	m e		
f				n determination from the	e IRS	that it	is a Ty	уре і, і	ype II,	or Type	e III supporting		
_		organization, check				نه د جاند د							
g		=	2006, has the orga	nization accepted any gift	or co	ntributi	on from	i any oi	tne				
		following persons?	directly or indire	athy controls aither clar		o a o th	طائند م		م ماممم	من لممانہ	(ii) Yes No		
				ectly controls, either alor dy of the supported organ						nbea m	11g(i)		
											11g(ii)		
				scribed in (i) above? son described in (i) or (ii) a							11g(iii)		
h				out the supported organiza							119(11)		
- ''		ame of supported	(ii) EIN	(iii) Type of organization	T	ls the	(v) Did v	ou notify	66) 1	s the	(vii) Amount of		
		organization	(11) = 114	(described on lines 1-9	organi	zation in		anization		zation in	support		
				above or IRC section (see instructions))	your go	listed in overning		. (i) of upport?		rganized U.S.?			
				(occ men denone)	Yes	No	Yes	No	Yes	No			
							<u> </u>						
A)													
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For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule A (Form 990 or 990-EZ) 2011

Schedule A (Form 990 or 990-EZ) 2011 Page **2**

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Sec	tion A. Public Support						
Caler	ndar year (or fiscal year beginning in)	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total
1	Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")	4,152,735.	4,409,038.	3,763,502.	3,195,433.	2,702,388.	18,223,096.
2	Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
3	The value of services or facilities furnished by a governmental unit to the organization without charge						
4	Total. Add lines 1 through 3	4,152,735.	4,409,038.	3,763,502.	3,195,433.	2,702,388.	18,223,096.
5	The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f).						
6	Public support. Subtract line 5 from line 4.						18,223,096.
	tion B. Total Support						
Caler	ndar year (or fiscal year beginning in)	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total
7	Amounts from line 4	4,152,735.	4,409,038.	3,763,502.	3,195,433.	2,702,388.	18,223,096.
8	Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources	45,160.	43,494.	25,579.	20,412.	3,075.	137,720.
9	Net income from unrelated business activities, whether or not the business is regularly carried on						
10	Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV.)						
11	Total support. Add lines 7 through 10						18,360,816.
12	Gross receipts from related activities, etc. (s	see instructions) .				12	4,444,753.
13	First five years. If the Form 990 is forganization, check this box and stop here						
	tion C. Computation of Public Sup		•				
14	Public support percentage for 2011 (li		-			14	99.25%
15	Public support percentage from 2010					15	90.30%
16a	331/3% support test - 2011. If the o	-					
	this box and stop here. The organization						
b	331/3% support test - 2010. If the o						
4	check this box and stop here . The orga	-					
17a	10%-facts-and-circumstances test - 2						
	10% or more, and if the organization						
	Part IV how the organization meets t			=	-		
L	organization						
D	10%-facts-and-circumstances test - 2	_					
	15 is 10% or more, and if the organization Explain in Part IV how the organization						-
					•	•	
10	supported organization Private foundation. If the organization						
18	_						
	instructions						<u></u>

Schedule A (Form 990 or 990-EZ) 2011

Schedule A (Form 990 or 990-EZ) 2011 Page **3**

Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Calendar year (or fiscal year beginning in) A) 2007 (b) 2008 (c) 2009 (d) 2010 (e) 2011 (f) Total office, or controllations, and membration for second (the not include any "invisual grants,") Cliess incepts from admissions mechanishes to second the comparison of the controllation and activity that is rollated in the enganization's law exempt purposes. 3 Gloss recepts from admissions mechanishes turnished in any activity that is rollated in the enganization's barnetin and exempt purposes. 4 Tax revenues levided for the organization's benefit and either paid to or expended on its behalf. 5 The value of services or facilities furnished by a governmental unit to the organization's benefit and either paid to or expended on its behalf. 6 Total, Add lines 1 through 5. 7 The value of services or facilities furnished by a governmental unit to the organization without charge. 6 Total, Add lines 1 through 5. 7 A Amounts included on lines 1, 2, and 3 received from other than disqualified persons. 8 Public support (Subtract line 7 or from line 6). 9 Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of 5,500 or 1% of the amount on line 13 for the year. 8 Public support (Subtract line 7 or from line 6). 9 Amounts from line 6, and 7b. 10 Order from line 6, and 7b. 11 Net lines 11 through from businesses acquired after June 30, 1975 or Add lines 7 lines and include displayed business taxable in come (less secrition 5, 11 through from businesses acquired after June 30, 1975 or Add lines 10 l	Sec	tion A. Public Support	,		,,,,	<u> </u>	,	
received. To not limitate any "unusual grants". Goss received from admissions, recreatmatities said or services performed, or facilities furnished in any activity that is related to the organization's benefit and election 513. 4 Tax revenues levieled for the organization's benefit and election 513. 5 The value of services or facilities furnished by a governmental unit to the organization's benefit and either paid to or expended on its behalf. 5 The value of services or facilities furnished by a governmental unit to the organization without change. 6 Total. Add lines 1 through 5 1. 7 a Amounts included on lines 1, 2, and 3 received from disqualified persons		. 1	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total
2 Gross receipts from advised for a facilities with interest to the constraint tax-owner pluryose of constraints tax-owner pluryose of constraints tax-owner pluryose of constraints that are not an unrealest trade or business under section 51 at 1 a	1	Gifts, grants, contributions, and membership fees						
2 Gross receipts from advised for a facilities with interest to the constraint tax-owner pluryose of constraints tax-owner pluryose of constraints tax-owner pluryose of constraints that are not an unrealest trade or business under section 51 at 1 a		received. (Do not include any "unusual grants.")						
trunished in any activity that is related to the organization's tax-exempt purpose. 3 Close receipts from activities that an not as unreleted trade or business under section 51.3. 4 Tax revenues level of for the organization's benefit and either paid to or expended on its behalf	2	` ' '						
organization take exempl purpose. 3 Cross receipts from activities that are not an unrelisted trade or business under section 513. 4 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf to or expended on its or the constant of the organization without charge. 6 Total. Add lines 1 through 5		sold or services performed, or facilities						
organization take exempl purpose. 3 Cross receipts from activities that are not an unrelisted trade or business under section 513. 4 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf to or expended on its or the constant of the organization without charge. 6 Total. Add lines 1 through 5		furnished in any activity that is related to the						
3 Coss receipts from activities that are not an unrelated trade or business under section 513, 4 Tax revenues levided for the organization's benefit and either paid to or expended on its behalf. 5 The value of services or facilities furnished by a governmental unit to the organization without charge, 6 Total. Add lines 1, 2, and 3 received from disqualified persons								
4 Tax revenues levide for the organization's benefit and either paid to or expended on its behalf. 5 The value of services or facilities furnished by a governmental unit to the organization without charge. 6 Total. Add lines 1 through 5, 7a Amounts included on lines 2 and 3 received from disqualified persons	3	Gross receipts from activities that are not an						
4 Tax revenues level for the organization's benefit and either paid to or expended on its behalf. 5 The value of services or facilities furnished by a governmental unit to the organization without charge. 6 Total. Add lines 1, through 5, 7a Amounts included on lines 1, 2, and 3 received from disqualified persons		·						
organization's benefit and either paid to rexpended on its behalf 1 The value of services or facilities furnished by a governmental unit to the organization without charge	4	· -						
to or expended on its behalf 5 The value of services or facilities furnished by a governmental unit to the organization without charge 6 Total. Add lines 1 through 5 7a Amounts included on lines 1, 2, and 3 1 received from disqualified persons 7a Amounts included on lines 1, 2, and 3 1 received from disqualified persons 7a Amounts from on the thin disqualified persons that exceed the greater of \$5,000 7b 15 of the amount on line 13 for the year 7c Add lines 7a and 7b 8 Public support (Subtract line 7c from 1 line 6.) 9 Amounts from line 6. 10a Gross income from interest, dividents, payments received on securities loans, rents, royslites and income from similar sources 8 b Unrelated business taxable income (less section 511 taxes) from businesses activities not included in line 10b, whether or not the business is regularly carried on 10 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV) 11 Net income from the sale of capital assets (Explain in Part IV) 12 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV) 13 Total support (Add lines 9, 10c, 11, and 12.) 14 First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and stop here. 15 Public support percentage for 2011 (line 8, column (f) divided by line 13, column (f)) 15 % 16 Public support percentage from 2010 Schedule A, Part III, line 17 17 No more than 331/3%, check this box and stop here. The organization qualifies as a publicly supported organization 16 S 331/3% support tests - 2010. If the organization of lond to check the box on line 14 on line 16 is more than 331/3%, and line 15 S 31/3% support tests - 2010. If the organization of lond to check the box on line 14 or line 19a, and line 16 is more than 331/3%, check this box and stop here. The organization qualifies as a publicly supported organization		organization's benefit and either paid						
5 The value of services or facilities furnished by a governmental unit to the organization without charge. 6 Total Add lines 1 through 5. 7 A Amounts included on lines 1, 2, and 3 received from disqualified persons		•						
furnished by a governmental unit to the organization without charge 6 Total. Add lines 1 through 5 7a Amounts included on lines 1, 2, and 3 received from disqualified persons b Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year c Add lines 7a and 7b 8 Public support (Subtract line 7c from line 8.) 9 Amounts from line 6 9 Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975 c Add lines 10a and 10b 10 Unrelated business taxable income (less section 511 taxes) from businesses activities not included in line 10b, whether or not the business is regularly carried on 11 Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on 12 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV) 13 Total support (Add lines 9, 10c, 11, and 12.) 14 First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and stop here Section D. Computation of Public Support Percentage 17 Investment income percentage from 2010 Schedule A, Part III, line 15 8 Section D. Computation of Investment Income Percentage 18 Investment income percentage from 2010 Schedule A, Part III, line 15 19 August 331/3% support tests - 2010. If the organization of here. The organization qualifies as a publicly supported organization Part III in the organization of line 14 and line 15 is more than 331/3%, and line 15 is not more than 331/3% and stop here. The organization qualifies as a publicly supported organization Part III in the organization part III in 14 and 16 is in or than 331/3% and line 18 is not more than 331/3% and stop here. The organization qualifies as	5							
organization without charge 6 Total. Add lines 1 through 5								
Tall Add lines 1 through 5								
Ta Amounts included on lines 1, 2, and 3 received from disputilities persons. b Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of 55.000 or 1% of the amount on line 13 for the year c Add lines 7a and 7b. c Add lines 7a and 7b. Public support (Subtract line 7c from line 6). Section B. Total Support Calendar year (or fiscal year beginning in) a Amounts from line 6. 3 Amounts from line 6. b Unrelated business taxable income (less section 5.11 taxes) from businesses acquired after June 30, 1975 c Add lines 10a and 10b 11 Net income from unrelated business acquired after June 30, 1975 c Add lines 10a and 10b 11 Net income from unrelated business acquired after June 30, 1975 c Add lines 9 not included in line 10b, whether or not the business is requising to 10 the line 10b, whether or not the business is requising to 10 the line 10b, whether or not the business is requising to 10 the line 10b, whether or not the business is requising to 10 the line 10b, whether or not the business is requising to 10 the line 10b, whether or not the business is requising to 10 the line 10b, whether or not the business is requising to 10 the line 10b, whether or not the business is requising to 10 the line 10b, whether or not the business is requising to 10 the line 10b, whether or not the business is requising to 10 the line 10b, whether or not the business is requising to 10 the line 10b, whether or not the business is requising to 10 the line 10b, whether or not the business is requising to 10 the line 10b, whether or not the business is requising to 10 the line 10b, whether or not the business is requising to 10 the line 10b, whether or not the business is requising to 10 the line 10b, whether or not the business is requising to 10 the line 10b, whether or not the business is requising to 10 the line 10b, whether or not the business activities to 10 the line 10b, line 10 the	6	Г						
received from disqualified persons b Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5.00 or 1% of the amount on line 13 for the year c Add lines 7a and 7b								
b Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5.000 or 1% of the amount on line 13 for the year c Add lines 7a and 7b								
persons that exceed the greater of \$5.000 or 1% of the amount on line 13 for the year c Add lines 7a and 7b	b	· · · · · · · · ·						
or 1% of the amount on line 13 for the year c Add lines 7a and 7b		· 1						
c Add lines 7a and 7b								
8 Public support (Subtract line 7c from line 6.) Section B. Total Support Calendar year (or fiscal year beginning in) (a) 2007 (b) 2008 (c) 2009 (d) 2010 (e) 2011 (f) Total 9. Amounts from line 6	•	· · · · · · · · · · · · · · · · · · ·						
Section B. Total Support Section B. Total Support (a) 2007 (b) 2008 (c) 2009 (d) 2010 (e) 2011 (f) Total								
Section B. Total Support Calendar year (or fiscal year beginning in) Amounts from line 6	-							
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JSA 1E1221 1.000 Schedule A (Form 990 or 990-EZ) 2011

Part IV Supplemental Information. Complete this part to provide the explanations required by Part II, line 10; Part II, line 17a or 17b; and Part III, line 12. Also complete this part for any additional information. (See

Schedule A (Form 990 or 990-EZ) 2011

Page 4

Schedule B (Form 990, 990-EZ, or 990-PF)

Schedule of Contributors

► Attach to Form 990, Form 990-EZ, or Form 990-PF.

OMB No. 1545-0047

2011

Department of the Treasury Internal Revenue Service **Employer identification number** Name of the organization HABITAT FOR HUMANITY - ST. LOUIS 58-1735543 Organization type (check one): Filers of: Section: X Form 990 or 990-EZ 501(c)(3) (enter number) organization 4947(a)(1) nonexempt charitable trust not treated as a private foundation 527 political organization Form 990-PF 501(c)(3) exempt private foundation 4947(a)(1) nonexempt charitable trust treated as a private foundation 501(c)(3) taxable private foundation Check if your organization is covered by the General Rule or a Special Rule. Note. Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions. **General Rule** For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, \$5,000 or more (in money or property) from any one contributor. Complete Parts I and II. **Special Rules** For a section 501(c)(3) organization filing Form 990 or 990-EZ that met the 33 1/3 % support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi) and received from any one contributor, during the year, a contribution of the greater of (1) \$5,000 or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h, or (ii) Form 990-EZ, line 1. Complete Parts I and II. For a section 501(c)(7), (8), or (10) organization filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 for use exclusively for religious, charitable, scientific, literary, or educational purposes, or the prevention of cruelty to children or animals. Complete Parts I, II, and III. For a section 501(c)(7), (8), or (10) organization filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions for use exclusively for religious, charitable, etc., purposes, but these contributions did not total to more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an exclusively religious, charitable, etc., purpose. Do not complete any of the parts unless the General Rule applies to this organization because it received nonexclusively religious, charitable, etc., contributions of \$5,000 or

Caution. An organization that is not covered by the General Rule and/or the Special Rules does not file Schedule B (Form 990, 990-EZ, or 990-PF), but it must answer "No" on Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on Part I, line 2, of its Form 990-PF, to certify that it does not meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).

For Paperwork Reduction Act Notice, see the Instructions for Form 990, 990-EZ, or 990-PF.

Schedule B (Form 990, 990-EZ, or 990-PF) (2011)

Schedule B (Form 990, 990-EZ, or 990-PF) (2011)

Page 2

Name of organization HABITAT FOR HUMANITY - ST. LOUIS

Employer identification number
58-1735543

Part I	Contributors (see instructions). Use duplicate copies of Par	t I if additional space is need	ded.		
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution		
1_		\$65,000.	Person Payroll Noncash (Complete Part II if there is a noncash contribution.)		
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution		
2_		\$65,000.	Person Payroll Noncash (Complete Part II if there is a noncash contribution.)		
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution		
3_		\$120,000.	Person Payroll Noncash (Complete Part II if there is a noncash contribution.)		
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution		
4		\$65,000.	Person Payroll Noncash (Complete Part II if there is a noncash contribution.)		
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution		
5		\$1,199,011.	Person Payroll Noncash (Complete Part II if there is a noncash contribution.)		
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution		
6_		\$814,541.	Person Payroll Noncash (Complete Part II if there is a noncash contribution.)		

Schedule B (Form 990, 990-EZ, or 990-PF) (2011)

Page 2

Name of organiza	ation HABITAT FOR HUMANITY - ST. LOUIS		Employer identification number 58-1735543
Part I Con	tributors (see instructions). Use duplicate copies	of Part I if additional space is nee	eded.
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
⁷		\$ 199,203.	Person Payroll Noncash (Complete Part II if there is a noncash contribution.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
8		\$\$.	Person Payroll Noncash (Complete Part II if there is a noncash contribution.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
		\$ 	Person Payroll Noncash (Complete Part II if there is a noncash contribution.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
		\$ 	Person Payroll Noncash (Complete Part II if there is a noncash contribution.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
		\$	Person Payroll Noncash (Complete Part II if there is a noncash contribution.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
		\$	Person Payroll Noncash (Complete Part II if there is a noncash contribution.)

Schedule B (Form 990, 990-EZ, or 990-PF) (2011)

Name of organization HABITAT FOR HUMANITY - ST. LOUIS

Employer identification number

58-1735543

Page 3

Part II Noncash Property (see instructions). Use duplicate copies of Part II if additional space is needed.

(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
6	BUILDING MATERIALS, RESTORE MATERIALS, VARIOUS AUCTION ITEMS	014 541	10/21/0011
		\$814,541.	12/31/2011
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
7	BUILDING MATERIALS, FURNITURE, HOME GOODS		
		\$199,203.	10/25/2011
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
		\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
		\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
		\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
		\$	

Schedule B (Form 990, 990-EZ, or 990-PF) (2011)

Name of organization HABITAT FOR HUMANITY - ST. LOUIS

Employer identification number

58-1735543

that For o	isively religious, charitable, etc., in total more than \$1,000 for the year organizations completing Part III, ento ributions of \$1,000 or less for the year	r. Complete columns er the total of <i>exclusi</i>	s (a) through (e) <i>velv</i> religious. ch	and the following line entry. naritable, etc	
	duplicate copies of Part III if additiona			Ψ	
(a) No. from Part I	(b) Purpose of gift	(c) Use of g	ift	(d) Description of how gift is held	
		(e) Transfer o	f gift		
_	Transferee's name, address, and 2	ZIP + 4	Relation	ship of transferor to transferee	
(a) No.					
from Part I	(b) Purpose of gift	(c) Use of g	ift	(d) Description of how gift is held	
		(e) Transfer o	f gift		
	Transferee's name, address, and 2	ZIP + 4	Relationship of transferor to transferee		
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		(e) Transfer o	f gift		
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SCHEDULE D (Form 990)

Supplemental Financial Statements

OMB No. 1545-0047

Department of the Treasury Internal Revenue Service ► Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

► Attach to Form 990. ► See separate instructions.

Open to Public Inspection

Aggregate contributions to (during year)		of the organization			Employer identification number
organization answered "Yes" to Form 990, Part IV, line 6. (a) Donor advised funds (b) Funds and other accounts Total number at end of year (a) Aggregate contributions to (during year) Aggregate grants from (during year) Aggregate grants from (during year) Aggregate value at end of year Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor or any other purpose conferring impermissible private benefit? Part II Conservation Easements. Complete if the organization answered "Yes" to Form 990, Part IV, line 7. Purpose(s) of conservation easements held by the organization (check all that apply). Preservation of land for public use (e.g., recreation or education) Preservation of an instorically important land area Preservation of open space Complete lines 2 at through 2 dif the organization held a qualified conservation contribution in the form of a conservation easement preservation of open space Complete lines 2 at through 2 dif the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year. Total number of conservation easements and actified historic structure included in (a) 2c. Number of conservation easements and actified historic structure included in (b) 2c. Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year P. Number of states where property subject to conservation easement is located P. Number of states where property subject to conservation easements in structure included in (a) 2c. Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year P. Number of states where property subject to conservat	$\overline{}$				
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Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B) (i) and section 170(h)(4)(B)(ii)? In Part XIV, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements. Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" to Form 990, Part IV, line 8. If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIV, the text of the footnote to its financial statements that describes these items. b If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items: (i) Revenues included in Form 990, Part VIII, line 1	0	Starr and volunteer flours devoted to monitoring, if	ispecting, and emorci	ig conservation eas	ements during the year
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Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" to Form 990, Part IV, line 8. If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIV, the text of the footnote to its financial statements that describes these items. If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items: (i) Revenues included in Form 990, Part VIII, line 1				rganization s illianci	iai statements that describes the
Complete if the organization answered "Yes" to Form 990, Part IV, line 8. 1a If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIV, the text of the footnote to its financial statements that describes these items. b If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items: (i) Revenues included in Form 990, Part VIII, line 1	Par			reasures, or Other	r Similar Assets
 b If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items: (i) Revenues included in Form 990, Part VIII, line 1 					
 b If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items: (i) Revenues included in Form 990, Part VIII, line 1 	1a	If the organization elected, as permitted under SF	AS 116 (ASC 958)	not to report in its	revenue statement and halance sheet
works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items: (i) Revenues included in Form 990, Part VIII, line 1		public service, provide, in Part XIV, the text of the fo	potnote to its financial	statements that des	scribes these items.
(i) Revenues included in Form 990, Part VIII, line 1	b	works of art, historical treasures, or other similar	ar assets hèld for pu		
		•	-		▶ ¢
un maacia indiuucu III I Uliii JJU. Fail A					
	2				
	4	-			
following amounts required to be reported under SFAS 116 (ASC 958) relating to these items: a Revenues included in Form 990, Part VIII, line 1	•				
	a b	Assets included in Form 990. Part X			ν φ

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule D (Form 990) 2011

Using the organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets (continued) 3 Using the organizations acquisition, accession, and other records, check any of the following that are a significant use of its collection items (check all that apply): a Public exhibition		dule D (Form 990) 2011								Page Z
a a Public exhibition d Loan or exchange programs Distriction Comment	Par	t III Organizations Maintainin	g Collections of	Art, Histo	rical Tre	asures, e	or Other	Similar Assets (continued)	
b Scholarly research e Other Provide a description of truture generations	3			other recor	ds, checl	c any of t	he follow	ving that are a sig	nificant use	of its
c Preservation for future generations Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIV. 5 During the year, did the organization solicit or receive donations of art, historical treasures, or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection? Yes No Part IV Escrow and Custodial Arrangements. Complete if the organization answered "Yes" to Form 990, Part IV, line 91. 1a Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X?. 1a Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part XV. 1a Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part XV. 1b If "Yes," explain the arrangement in Part XIV and complete the following table: Beginning balance	а	Public exhibition		d	Loa	n or exch	ange pro	grams		
c	b	Scholarly research		е	Oth	er				
XIV. During the year, did the organization solicit or receive donations of art, historical treasures, or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection?	С	Preservation for future gen	erations		_					
S During the year, did the organization solicit or receive donations of art, historical treasures, or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection?	4	Provide a description of the organization	zation's collections	and expla	ain how t	hey furthe	er the or	ganization's exemp	t purpose ii	n Part
Reat V Escrow and Custodial Arrangements. Complete if the organization answered "Yes" to Form 990, Part IV. line 9, or reported an amount on Form 990, Part X, line 21. 1a Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X?										
line 9, or reported an amount on Form 990, Part X, line 21. 1a Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X?	5	=						_	Yes	No
included on Form 990, Part X? If "Yes," explain the arrangement in Part XIV and complete the following table: Beginning balance Id Amount And Amount Amount Amount Amount And Amount And Amount And Amount Amount And Amount Amount Amount And Amount Amount And Amount And Amount And Amount Amount And Amount And Amount And And And And And And	Par					nization a	nswered	I "Yes" to Form 99	90, Part IV,	
C Beginning balance 1c d d d d d d d d d		included on Form 990, Part X?							Yes [X No
d Additions during the year								Amount		
e Distributions during the year		•					С			
f Ending balance	d	<u> </u>								
2a Did the organization include an amount on Form 990, Part X, line 21?										
b If "Yes," explain the arrangement in Part XIV. Part V Endowment Funds. Complete if the organization answered "Yes" to Form 990, Part IV, line 10. 1a Beginning of year balance (a) Current year (b) Prior year (c) Two years back (d) Three years back (e) Four y		=							34	
Part V Endowment Funds. Complete if the organization answered "Yes" to Form 990, Part IV, line 10. (a) Current year (b) Prior year (c) Two years back (d) Three years back (e) Four years back (d) Three years back (e) Four years back (d) Three years back (e) Four years		_		Part X, line	21?				X Yes	No
(a) Current year (b) Prior year (c) Two years back (d) Three years back (e) Four years back				:4:		\/		0 David IV 15-a 40		
1a Beginning of year balance	Par	Endowment Funds. Comp								ro book
b Contributions	1 2	Reginning of year balance	(a) Current year	(b) P110	r year	(C) Two y	ears back	(d) Three years back	(e) Four year	IS DACK
c Net investment earnings, gains, and losses	_									
and losses										
d Grants or scholarships	·									
e Other expenditures for facilities and programs	d									
and programs		-								
f Administrative expenses		-								
Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as: a Board designated or quasi-endowment ▶	f									
a Board designated or quasi-endowment ▶	g	End of year balance								
b Permanent endowment ▶ _ % c Temporarily restricted endowment ▶ _ % The percentages in lines 2a, 2b, and 2c should equal 100%. 3a Are there endowment funds not in the possession of the organization that are held and administered for the organization by: (i) unrelated organizations	2	Provide the estimated percentage of	the current year e	nd balance	(line 1g,	column (a)) held as	S:		
Temporarily restricted endowment ▶	а	Board designated or quasi-endowme	ent ►	%						
The percentages in lines 2a, 2b, and 2c should equal 100%. 3a Are there endowment funds not in the possession of the organization that are held and administered for the organization by: (i) unrelated organizations. (ii) related organizations. b If "Yes" to 3a(ii), are the related organizations listed as required on Schedule R? 4 Describe in Part XIV the intended uses of the organization's endowment funds. Part VI Land, Buildings, and Equipment. See Form 990, Part X, line 10. Description of property (a) Cost or other basis (other) (investment) (b) Cost or other basis (c) Accumulated depreciation (d) Book value (d) Book value (d) Book value 4 Description of property (a) Cost or other basis (other) (b) Cost or other basis (c) Accumulated depreciation (d) Book value 4 Description of property (a) Cost or other basis (other) (b) Cost or other basis (c) Accumulated depreciation (d) Book value 4 Description of property (a) Cost or other basis (other) (b) Cost or other basis (c) Accumulated depreciation (d) Book value 4 Description of property (a) Cost or other basis (other) (b) Cost or other basis (c) Accumulated depreciation (d) Book value 4 Description of property (a) Cost or other basis (other) (b) Cost or other basis (c) Accumulated depreciation (d) Book value 4 Description of property (d) Book value 4 Description of property (d) Book value 4 Description of property 5 Description of property (d) Book value 4 Description of property 5 Description of property 5 Description of property (d) Book value 4 Description of property 5 Description of property 6 Description of property 1 Description of proper	b	Permanent endowment ▶	%	_						
Are there endowment funds not in the possession of the organization that are held and administered for the organization by: (i) unrelated organizations. (ii) related organizations. (ii) related organizations. (ii) related organizations. (iii) related organizations. (iii) related organizations. (iii) related organizations listed as required on Schedule R? 4 Describe in Part XIV the intended uses of the organization's endowment funds. Part VI Land, Buildings, and Equipment. See Form 990, Part X, line 10. Description of property (a) Cost or other basis (other) (investment) (other) (b) Cost or other basis (other) (other) (d) Book value (e) Contact of the basis (other) (other) (other) (other) (other) (d) Book value (d) Book value (d) Book value (d) Book value (e) Contact of the basis (other) (other) (other) (d) Book value (e) Contact of the basis (other) (other	С	Temporarily restricted endowment ▶	> %							
organization by: (i) unrelated organizations										
(i) unrelated organizations 3a(i) (ii) related organizations 3a(ii) b If "Yes" to 3a(ii), are the related organizations listed as required on Schedule R? 3b 4 Describe in Part XIV the intended uses of the organization's endowment funds. Part VI Land, Buildings, and Equipment. See Form 990, Part X, line 10. Description of property (a) Cost or other basis (investment) (b) Cost or other basis (other) (c) Accumulated depreciation 1a Land 321,469 321,469 321,469 b Buildings 1,645,846 359,561 1,286,285 c Leasehold improvements 381,925 273,161 108,764 e Other 504,969 406,549 98,420	3a		ne possession of the	ne organiza	ition that	are held a	and admi	nistered for the		
(ii) related organizations b If "Yes" to 3a(ii), are the related organizations listed as required on Schedule R? 4 Describe in Part XIV the intended uses of the organization's endowment funds. Part VI Land, Buildings, and Equipment. See Form 990, Part X, line 10. Description of property (a) Cost or other basis (other) (b) Cost or other basis (other) (c) Accumulated depreciation (d) Book value (d) Book value 1 Land		· ·								s No
b If "Yes" to 3a(ii), are the related organizations listed as required on Schedule R?		• •								
4 Describe in Part XIV the intended uses of the organization's endowment funds. Part VI Land, Buildings, and Equipment. See Form 990, Part X, line 10. Description of property (a) Cost or other basis (investment) (b) Cost or other basis (other) (c) Accumulated depreciation (d) Book value 1a Land 321,469. 321,469. 321,469. b Buildings 1,645,846. 359,561. 1,286,285. c Leasehold improvements 381,925. 273,161. 108,764. e Other 504,969. 406,549. 98,420.		` ,								
Part VI Land, Buildings, and Equipment. See Form 990, Part X, line 10. Description of property (a) Cost or other basis (investment) (b) Cost or other basis (other) (c) Accumulated depreciation (d) Book value 1a Land 321,469. 321,469. 321,469. b Buildings 1,645,846. 359,561. 1,286,285. c Leasehold improvements 381,925. 273,161. 108,764. e Other 504,969. 406,549. 98,420.	_	, ,		•					36	
Description of property (a) Cost or other basis (investment) (b) Cost or other basis (other) (c) Accumulated depreciation (d) Book value 1a Land 321,469. 321,469. 321,469. b Buildings 1,645,846. 359,561. 1,286,285. c Leasehold improvements 381,925. 273,161. 108,764. e Other 504,969. 406,549. 98,420.										
(investment) (other) depreciation 1a Land 321,469. 321,469. b Buildings 1,645,846. 359,561. 1,286,285. c Leasehold improvements 381,925. 273,161. 108,764. e Other 504,969. 406,549. 98,420.	Par			·			Ι.,			
b Buildings 1,645,846 359,561 1,286,285 c Leasehold improvements 381,925 273,161 108,764 e Other 504,969 406,549 98,420			(inves		(0	ther)	dep			
c Leasehold improvements 381,925 273,161 108,764 e Other 504,969 406,549 98,420	_							50 561		
d Equipment 381,925. 273,161. 108,764. e Other 504,969. 406,549. 98,420.		•			1,6	45,846	. 3	59,561.	1,286,	285.
e Other		•				001 005	+	72 161	100	764
		• •								
	_			n 990 Part						

Schedule D (Form 990) 2011

Schedule D (Form 990) 2011

Part VII Investments - Other Securities. See F	orm 990 Part X line	12	i age c
(a) Description of security or category	(b) Book value	(c) Method of valuat	ion:
(including name of security)	(0,7 = 0 = 0 = 0 = 0 = 0 = 0 = 0 = 0 = 0 =	Cost or end-of-year mark	
(1) Financial derivatives			
(2) Closely-held equity interests			
(3) Other			
(A)			
(B)			
(C)			
(D)			
(E)			
(F)			
(G) (H)			
(1) (l)			
Total. (Column (b) must equal Form 990, Part X, col. (B) line 12.)			
Part VIII Investments - Program Related. See F		13	
(a) Description of investment type	(b) Book value	(c) Method of valuat	ion:
(4) = 5551 p. 101 51 111 151 151 151	(0,7 = 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	Cost or end-of-year mark	
(1) HFHI-SA LEVERAGE II LLC	2,531,075.	COST	
(2) HFHISTL LEVERAGE LENDER LLC	8,583,321.	COST	
(3)			
(4)			
(5)			
(6)			
(7)			
(8)			
(9) (10)			
Total. (Column (b) must equal Form 990, Part X, col. (B) line 13.)	11,114,396.		
Part IX Other Assets. See Form 990, Part X, I			
) Description		(b) Book value
(1)	,		(4)
(2)			
(3)			
(4)			
(5)			
(6)			
(7)			
(8)			
(9)			
(10)			
Part X Other Liabilities. See Form 990, Part X.			
1. (a) Description of liability	(b) Book value		
(1) Federal income taxes	(1, 11 11		
(2)			
(3)			
(4)			
(5)			
(6)			
(8)			
(9)			
(10)			
(11) Total (Column (b) must equal Form 900. Part V. col. (P) line 25	1		
Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.) ▶		

2. FIN 48 (ASC 740) Footnote. In Part XIV, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740).

JSA 1E1270 1.000

cneau	e D (Form 990) 2011			Page 4
Part	•	men	ts	
1	Total revenue (Form 990, Part VIII, column (A), line 12)	1		4,146,436
2	Total expenses (Form 990, Part IX, column (A), line 25)	2		4,770,124.
3	Excess or (deficit) for the year. Subtract line 2 from line 1	3		-623,688.
4	Net unrealized gains (losses) on investments	4		715
5	Donated services and use of facilities	5		
6	Investment expenses	6		
7	Prior period adjustments	7		
8	Other (Describe in Part XIV.)	8		-405,137.
9	Total adjustments (net). Add lines 4 through 8	9		-404,422.
0	Excess or (deficit) for the year per audited financial statements. Combine lines 3 and 9			-1,028,110.
art	·	eturn		- 462 26E
1	Total revenue, gains, and other support per audited financial statements		1	5,463,365.
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12:			
a	Depoted comings and use of facilities	15.		
b	Donated services and use of facilities 2b 119,0	23.		
C	Recoveries of prior year grants Other (Recovine in Rest Y/V)			
d	Other (Describe in Part XIV.) 2d 1,428,0	00.		1 547 720
e	Add lines 2a through 2d Subtract line 2e from line 1	• •	2e	1,547,738.
3	Amounts included on Form 990, Part VIII, line 12, but not on line 1:	• •	3	3,915,627.
4				
a	Investment expenses not included on Form 990, Part VIII, line 7b			
b	Other (Describe in Part XIV.) 4b 230,8	09.		020 000
	Add lines 4a and 4b Total revenue. Add lines 2 and 4a. (This must accord Form 200. Part I line 42.)	• •	4c	230,809.
5	Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.)		5	4,146,436.
	Reconciliation of Expenses per Audited Financial Statements With Expenses per I Total expenses and losses per audited financial statements	Ketui		6,491,475.
1 2	Amounts included on line 1 but not on Form 990, Part IX, line 25:	• •	1	0,491,475.
	Departed complete and use of facilities	22		
a	Donated services and use of facilities Prior year adjustments 2a 119,0 2b	23.		
b		-		
۲ C	Other (Describe in Part VIV)	20		
d e	Add lines 2a through 2d	20.	20	1,721,351.
3	Outstand the Outstand the Outstand	• •	2e 3	4,770,124.
3 4	Amounts included on Form 990, Part IX, line 25, but not on line 1:	• • •	3	4,770,124.
-				
a b	Other (Describe in Part XIV.) 4a 4b	-		
	Add lines 42 and 4b	-	40	
5	Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)	• •	4c	4,770,124.
	XIV Supplemental Information		5	4,770,124.
omp art V	lete this part to provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; F line 4; Part X, line 2; Part XI, line 8; Part XII, lines 2d and 4b; and Part XIII, lines 2d and 4b. Also com	plete	this p	part to provide
EE	PAGE 5			

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Part XIV Supplemental Information (continued)

FORM 990, SCHEDULE D, PART IV, LINE 2B

ESCROW ACCOUNT

MAJOR REPAIR FUND (MRF) IS A LIABILITY HELD FOR THE BENEFIT OF THE HOMEOWNERS. THE HOMEOWNER MORTGAGE IS BROKEN OUT ACCORDINGLY AND \$15 PER MONTH IS PUT INTO THIS ACCOUNT. THIS ACCOUNT IS ONLY USED FOR NECESSARY LARGE EXPENSES. TOTAL AT 12/31/2011 IS \$230,540.

FORM 990, SCHEDULE D, PART XI, LINE 8

OTHER (DESCRIBE IN PART XIV)

ALLOWANCE FOR DOUBTFUL ACCOUNTS: \$ 62,073

NEW MARKET TAX CREDITS K-1 INCOME: \$ 168,736

IMPAIRMENT OF INVENTORY: \$ 154,223

ALLOWANCE FOR DOUBTFUL ACCOUNTS: \$ 20,105

TOTAL INCOME/EXPENSES INCLUDED IN BOOKS NOT ON TAX RETURN: \$ 405,137

FORM 990, SCHEDULE D, PART XII, LINE 2D

OTHER (DESCRIBE IN PART XIV)

TOTAL VALUE (AT COST) OF TRANSFERS TO HOMEOWNERS: \$1,428,000

Schedule D (Form 990) 2011

Part XIV Supplemental Information (continued)

FORM 990, SCHEDULE D, PART XII, LINE 4B

OTHER (DESCRIBE IN PART XIV)

ALLOWANCE FOR DOUBTFUL ACCOUNTS: \$ 62,073

NEW MARKET TAX CREDITS K-1 INCOME: \$ 168,736

TOTAL OTHER INCOME ON TAX RETURN NOT ON BOOKS: \$ 230,809

FORM 990, SCHEDULE D, PART XIII, LINE 2D

OTHER (DESCRIBE IN PART XIV)

TOTAL VALUE (AT COST) OF TRANSFERS TO HOMEOWNERS: \$1,428,000

IMPAIRMENT OF INVENTORY: \$ 154,223

ALLOWANCE FOR DOUBTFUL ACCOUNTS: \$ 20,105

TOTAL OTHER EXPENSES INCLUDED IN BOOKS NOT ON TAX RETURN: \$1,602,328

SCHEDULE G (Form 990 or 990-EZ)

Supplemental Information Regarding
Fundraising or Gaming Activities

Complete if the organization answered "Yes" to Form 990, Part IV, lines 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.

OMB No. 1545-0047

Department of the Treasury Internal Revenue Service Name of the organization

➤ Attach to Form 990 or Form 990-EZ. ➤ See separate instructions.

Inspection

Employer identification number

HAB:	ITAT FOR HUMANITY - ST. LO					58-1735543	
Part	Fundraising Activities. Com				"Yes" to Form 9	90, Part IV, line	17.
	TOTTI 990-LZ IIIETS ATE HOL					- 11 41 4 1 -	
1	Indicate whether the organization rais	•		•			
a	Mail solicitations	е			non-government g		
b	Internet and email solicitations	f			government grant	S	
С	Phone solicitations	g	Spec	cial fundra	ising events		
d	In-person solicitations						
2a	Did the organization have a written o or key employees listed in Form 990						Yes No
b	If "Yes," list the ten highest paid indicompensated at least \$5,000 by the		(fundraise	rs) pursua	int to agreements	under which the	fundraiser is to be
	(i) Name and address of individual or entity (fundraiser)	(ii) Activity	custody o	draiser have or control of outions?	(iv) Gross receipts from activity	(v) Amount paid to (or retained by) fundraiser listed in	(vi) Amount paid to (or retained by) organization
			Yes	No		col. (i)	-
1			res	NO			
2							
3							
4							
5							
6							
7							
8							
9							
10							
Total			1				
3	List all states in which the organization	tion is registered o	r licensed	l to solicit	contributions or	has been notified	it is exempt from
	registration or licensing.						

Schedule G (Form 990 or 990-EZ) 2011 Page **2**

Fundraising Events. Complete if the organization answered "Yes" to Form 990, Part IV, line 18, or reported more than \$15,000 of fundraising event contributions and gross income on Form 990-EZ, lines 1 and 6b. List events with gross receipts greater than \$5,000.

_		gross receipts greater than \$5,0	00.			
			(a) Event #1 GOLF TOURNAMENT	(b) Event #2 HALL OF FAME	(c) Other Events	(d) Total events (add col. (a) through col. (c))
Revenue			(event type)	(event type)	(total number)	coi. (c))
	1	Gross receipts Less: Charitable	101,148.	60,227.	38,112.	199,487
Ľ		contributions Gross income (line 1 minus	23,820.	800.	586.	25,206
	<u> </u>	line 2)	77,328.	59,427.	37,526.	174,281
	4	Cash prizes				
	5	Noncash prizes	11,256.	1,899.		13,155
sesue	6	Rent/facility costs	34,323.	5,046.		39,369
Direct Expenses	7	Food and beverages	486.	9,052.	2,016.	11,554
Dire	8	Entertainment	200.	10,297.	292.	10,789
	9	Other direct expenses	1,909.	2,269.	11,771.	15,949
	10 11	Direct expense summary. Add lines 4 Net income summary. Combine line 3	through 9 in column (d 3, column (d), and line 1) 0		(90,816.) 83,465
Pa	rt I	Gaming. Complete if the orgathan \$15,000 on Form 990-E		es" to Form 990, Par	t IV, line 19, or repo	rted more
υ			,	(b) Pull tabs/instant	(c) Other gaming	(d) Total gaming (add
Revenue			(a) Bingo	bingo/progressive bingo	(c) Other gaming	col. (a) through col. (c))
~	1	Gross revenue				
ses	2	Cash prizes				
Direct Expenses	3	Noncash prizes				
Direct	4	Rent/facility costs				
	5	Other direct expenses				
	6	Volunteer labor	Yes% No	Yes% No	Yes% No	
	7	Direct expense summary. Add lines 2	2 through 5 in column (d)		()
	8	Net gaming income summary. Comb	ine line 1, column d, and	d line 7		
	ıls	nter the state(s) in which the organizate the organization licensed to operate of "No," explain:	tion operates gaming acgaming activities in each	of these states?		Yes No
		/ere any of the organization's gaming l "Yes," explain:	licenses revoked, suspe			•
	_					

Sched	lule G (Form 990 or 990-EZ) 2011 Page 3
11	Does the organization operate gaming activities with nonmembers? Yes No
12	Is the organization a grantor, beneficiary or trustee of a trust or a member of a partnership or other entity
	formed to administer charitable gaming?
13	Indicate the percentage of gaming activity operated in:
а	The organization's facility
b	An outside facility
14	Enter the name and address of the person who prepares the organization's gaming/special events books and
	records:
	Name ▶
	Address ▶
15 a	Does the organization have a contract with a third party from whom the organization receives gaming
	revenue?
b	
	amount of gaming revenue retained by the third party ▶ \$
С	If "Yes," enter name and address of the third party:
	Name ▶
	Address ►
16	Gaming manager information:
	Name ▶
	Gaming manager compensation ▶ \$
	Description of services provided ▶
	Director/officer
17	Mandatory distributions:
а	Is the organization required under state law to make charitable distributions from the gaming proceeds to
	retain the state gaming license?
b	Enter the amount of distributions required under state law to be distributed to other exempt organizations
	or spent in the organization's own exempt activities during the tax year ▶ \$
Par	
	columns (iii) and (v), and Part III, lines 9, 9b, 10b, 15b, 15c, 16, and 17b, as applicable. Also complete this
	part to provide any additional information (see instructions).

Schedule G (Form 990 or 990-EZ) 2011

SCHEDULE M (Form 990)

Noncash Contributions

► Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30. ► Attach to Form 990.

OMB No. 1545-0047 Open To Public Inspection

Department of the Treasury Internal Revenue Service

Employer identification number

Name of the organization HABITAT FOR HUMANITY - ST. LOUIS 58-1735543 **Types of Property** Part I (c) (a) (b) (d) Noncash contribution Check if Number of contributions or Method of determining amounts reported on applicable items contributed noncash contribution amounts Form 990, Part VIII, line 1g Art - Works of art 1 Art - Historical treasures 2 Art - Fractional interests 3 Books and publications 4 Clothing and household goods.......... 6 Cars and other vehicles Boats and planes 7 8 Intellectual property Χ 1. 9,051. STOCK QUOTE 9 Securities - Publicly traded 10 Securities - Closely held stock Securities - Partnership, LLC, 11 or trust interests Securities - Miscellaneous 12 Qualified conservation contribution - Historic structures 14 Qualified conservation contribution - Other 15 Real estate - Residential Real estate - Commercial 16 Real estate - Other 17 18 Collectibles 19 Food inventory 20 Drugs and medical supplies 21 Taxidermy Historical artifacts 22 23 Scientific specimens 24 Archeological artifacts Other ►(__ATCH_1____) 19,369. 1,004,693. 25 26 Other ►(_____) Other ►(_____) 27 28 29 Number of Forms 8283 received by the organization during the tax year for contributions for 29 which the organization completed Form 8283, Part IV, Donee Acknowledgement

			Yes	No
30 a	During the year, did the organization receive by contribution any property reported in Part I, lines 1-28 that it must hold for at least three years from the date of the initial contribution, and which is not required to be			
	used for exempt purposes for the entire holding period?	30a		Х
b	If "Yes," describe the arrangement in Part II.			
31	Does the organization have a gift acceptance policy that requires the review of any non-standard			
	contributions?	31		X
32 a	Does the organization hire or use third parties or related organizations to solicit, process, or sell noncash			
	contributions?	32a		Х
b	If "Yes," describe in Part II.			
33	If the organization did not report an amount in column (c) for a type of property for which column (a) is checked,			
	describe in Part II.			

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule M (Form 990) (2011)

Schedule M (Form 990) (2011) Page **2**

Supplemental Information. Complete this part to provide the information required by Part I, lines 30b, 32b, and 33. Also complete this part for any additional information.

ATTACHMENT 1

SCHEDULE M, PART I - OTHER NONCASH CONTRIBUTIONS

DESCRIPTION	(A) CHECK	(B) NUMBER OF CONTRIBUTIONS	(C) REVENUES REPORTED	(D) METHOD OF DETERMINING
NON CASH INVENTORY FROM	н х	910.	199,203.	COST/SELLING PRICE
RESTORE MATERIALS	X	18421.	670,859.	RESALE VALUE
VARIOUS BUILDING MATERI	AL X	38.	134,631.	COST/SELLING PRICE
TOTALS	_	19,369.	1,004,693.	

Schedule M (Form 990) (2011)

SCHEDULE O (Form 990 or 990-EZ)

Supplemental Information to Form 990 or 990-EZ

Open to Public Inspection

OMB No. 1545-0047

Department of the Treasury Internal Revenue Service Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

▶ Attach to Form 990 or 990-EZ.

Employer identification number

58-1735543

Name of the organization

HABITAT FOR HUMANITY - ST. LOUIS

ORGANIZATION'S MISSION

FORM 990, PART III, LINE 1

HABITAT FOR HUMANITY ST. LOUIS (HFHSL) WORKS IN PARTNERSHIP WITH GOD AND

PEOPLE EVERYWHERE FROM ALL WALKS OF LIFE. ITS PURPOSE IS TO DEVELOP

COMMUNITIES IN WHICH PEOPLE CAN LIVE AND GROW INTO ALL THAT GOD INTENDED.

VISION STATEMENT: WORKING AS PARTNERS WITH ALL GOD'S PEOPLE TO ELIMINATE

SUBSTANDARD HOUSING IN THE ST. LOUIS AREA.

CONFLICT OF INTEREST MONITORING PROCEDURES

FORM 990, PART VI, SECTION B, LINE 12C

ANNUAL DISCLOSURE OF CONFLICTS OF INTEREST IS REQUIRED OF ALL BOARD

MEMBERS. IF A CONFLICT ARISES THROUGH BOARD OF GOVERNANCE COMMITTEE,

REVIEW BOARD MEMEBERS ARE REQUIRED TO ABSTAIN DURING MEETINGS.

AVAILABILITY OF ORGANIZATION'S GOVERNING DOCUMENTS

FORM 990, PART VI, SECTION C, LINE 19

THE ORGANIZATION MAKES ITS GOVERNING DOCUMENTS, FINANCIAL STATEMENTS, AND

CONFLICT OF INTEREST POLICY AVAILABLE TO THE PUBLIC UPON REQUEST.

BOARD REVIEW OF FORM 990

FORM 990, PART VI, SECTION B, LINE 11B

A DRAFT COPY OF THE FORM 990 IS MADE AVAILABLE FOR REVIEW TO SELECTED

FINANCE COMMITTEE MEMBERS BEFORE FILING.

Schedule O (Form 990 or 990-EZ) 2011 Page 2

Name of the organization
HABITAT FOR HUMANITY - ST. LOUIS

Employer identification number

58-1735543

COMPENSATION DETERMINATION PROCESS FOR EXECUTIVE DIRECTOR

FORM 990, PART VI, SECTION B, LINE 15A

THE EXECUTIVE DIRECTOR'S SALARY IS DETERMINED EVERY FIVE YEARS UPON THE

EXPIRATION OF THE EXISTING CONTRACT. COMPENSATION IS DISCUSSED AND

DETERMINED AMONG BOARD PRESIDENT, PAST PRESIDENT, AND/OR PRESIDENT ELECT

WHO USE INDUSTRY DATA FOR COMPARISON PURPOSES.

OTHER CHANGES IN NET ASSETS

FORM 990, PART XI, LINE 8

UNREALIZED GAIN ON INVESTMENTS: \$ 715

RESTATEMENT OF 2010 NET ASSETS: \$(1,506,491)

ALLOWANCE FOR DOUBTFUL ACCOUNTS: \$(62,073)

NEW MARKET TAX CREDITS K-1 INCOME: \$(168,736)

IMPAIRMENT OF INVENTORY: \$(154,223)

ALLOWANCE FOR DOUBTFUL ACCOUNTS: \$(20,105)

TOTAL OTHER CHANGES IN NET ASSETS: \$(1,910,913)

ATTACHMENT 1

990, PART VII- COMPENSATION OF THE FIVE HIGHEST PAID IND. CONTRACTORS

NAME AND ADDRESS DESCRIPTION OF SERVICES COMPENSATION

CONSTRUCTION

CHESTERFIELD VALLEY CONSTRUCTION 17887 CHESTERFIELD AIRPORT RD

CHESTERFIELD, MO 63005

INNOVATIVE CONSTRUCTION AND ROOFING LLC ROOFING 39,464.

10232 RAHNING RD ST LOUIS, MO 63127

Schedule O (Form 990 or 990-EZ) 2011

38,476.

Name of the organization **Employer identification number** HABITAT FOR HUMANITY - ST. LOUIS 58-1735543 ATTACHMENT 1 (CONT'D) 990, PART VII- COMPENSATION OF THE FIVE HIGHEST PAID IND. CONTRACTORS NAME AND ADDRESS DESCRIPTION OF SERVICES COMPENSATION VOLITION TRUCKING CO LLC EXCAVATION & HAULING 51,303. 8523 PARK LN ST LOUIS, MO 63147 HEARTLAND PLUMBING CO INC PLUMBING 67,952. PO BOX 56692 ST LOUIS, MO 63156 WELSCH HEATING AND COOLING HVAC 70,006. 2175 WELSCH INDUSTRIAL COURT ST LOUIS, MO 63146 TOTAL COMPENSATION 267,201. ATTACHMENT 2 FORM 990, PART VIII - INVESTMENT INCOME (A) (B) (C) (D) TOTAL RELATED OR UNRELATED EXCLUDED DESCRIPTION REVENUE EXEMPT REVENUE BUSINESS REV. REVENUE INTEREST INCOME 3,075. 3,075. 3,075. 3,075. TOTALS ATTACHMENT 3 FORM 990, PART VIII - EXCLUDED CONTRIBUTIONS DESCRIPTION AMOUNT FUNDRAISING ACTIVITIES 25,206. TOTAL 25,206.

Schedule O (Form 990 or 990-EZ) 2011

Page 2

Schedule O (Form 990 or 990-EZ) 2011 Page 2 Employer identification number Name of the organization HABITAT FOR HUMANITY - ST. LOUIS 58-1735543 ATTACHMENT 4 FORM 990, PART VIII - FUNDRAISING EVENTS GROSS DIRECT NET DESCRIPTION INCOME EXPENSES INCOME FUNDRAISING ACTIVITIES 195,871. 90,816. 105,055. 90,816. TOTALS 195,871. 105,055. ATTACHMENT 5 FORM 990, PART X - NOTES AND LOANS RECEIVABLE **BORROWER:** MORTGAGES RECEIVABLE BEGINNING BALANCE DUE 1,523,576. ENDING BALANCE DUE 478,002. TOTAL BEGINNING NOTES AND LOANS RECEIVABLE 1,523,576. TOTAL ENDING NOTES AND LOANS RECEIVABLES 478,002. ATTACHMENT 6 FORM 990, PART X - PREPAID EXPENSES AND DEFERRED CHARGES ENDING DESCRIPTION BOOK VALUE PREPAID EXPENSES 37,150. TOTALS 37,150. ATTACHMENT 7

Schedule O (Form 990 or 990-EZ) 2011

Schedule O (Form 990 or 990-EZ) 2011 Page 2 Name of the organization **Employer identification number** HABITAT FOR HUMANITY - ST. LOUIS 58-1735543 ATTACHMENT 7 (CONT'D) FORM 990, PART X - INVESTMENTS - PUBLICLY TRADED SECURITIES ENDING COST DESCRIPTION BOOK VALUE OR FMV EQUITY MUTUAL FUNDS 51,925. FMV FIXED INCOME MUTUAL FUNDS 34,157. FMV OTHER 13,022. FMV 99,104. TOTALS

ATTACHMENT 8

FORM 990, PART X - SECURED MORTGAGES AND NOTES PAYABLE

LENDER: WELLS FARGO

ORIGINAL AMOUNT: 300,000.

INTEREST RATE: 1.850000

MATURITY DATE: 06/01/2009

REPAYMENT TERMS: REVOLVING LINE OF CREDIT SECURITY PROVIDED: HABITAT SECURITIES ACCOUNT

 BEGINNING BALANCE DUE
 299,967.

 ENDING BALANCE DUE
 295,500.

LENDER: CITIMORTGAGE

ORIGINAL AMOUNT: 475,471.

PURPOSE OF LOAN: HOMEOWNER ASSISTANCE

Schedule O (Form 990 or 990-EZ) 2011 Page **2**

Name of the organization Employer identification number

HABITAT FOR HUMANITY - ST. LOUIS 58-1735543

ATTACHMENT 8 (CONT'D)

LENDER: FIRST NATIONAL BANK
INTEREST RATE: 6.000000
MATURITY DATE: 07/01/2012

REPAYMENT TERMS: MONTHLY INTEREST AND PRINCIPAL PAYMENTS

SECURITY PROVIDED: DEED OF TRUST

PURPOSE OF LOAN: EXEMPT PURPOSE OF HOME CONSTRUCTION

ENDING BALANCE DUE

LENDER: US BANK

INTEREST RATE: 7.250000
MATURITY DATE: 09/01/2012

REPAYMENT TERMS: MONTHLY INTEREST AND PRINCIPAL PAYMENTS

SECURITY PROVIDED: ORGANIZATION ASSETS

PURPOSE OF LOAN: EXEMPT PURPOSE OF HOME CONSTRUCTION

ENDING BALANCE DUE

Schedule O (Form 990 or 990-EZ) 2011 Page **2**

Name of the organization Employer identification number

HABITAT FOR HUMANITY - ST. LOUIS 58-1735543

ATTACHMENT 8 (CONT'D)

LENDER: MBS UI SUB-CDE VIII

ORIGINAL AMOUNT: 3,430,000.

INTEREST RATE: 0.706000

DATE OF NOTE: 12/18/2008

MATURITY DATE: 12/01/2023

REPAYMENT TERMS: INTEREST ONLY PAYMENTS UNTIL DECEMBER 2015

SECURITY PROVIDED: ASSETS ACQUIRED WITH LOAN PROCEEDS PURPOSE OF LOAN: EXEMPT PURPOSE OF HOME CONSTRUCTION

LENDER: USBCDE SUB-CDE XXXVII

ORIGINAL AMOUNT: 4,950,000.

INTEREST RATE: 0.760570

DATE OF NOTE: 12/15/2009

MATURITY DATE: 12/15/2024

REPAYMENT TERMS: INTERST ONLY PAYMENTS UNTIL DECEMBER 2016

SECURITY PROVIDED: ASSETS ACQUIRED WITH LOAN PROCEEDS PURPOSE OF LOAN: EXEMPT PURPOSE OF HOME CONSTRUCTION

 BEGINNING BALANCE DUE
 4,950,000.

 ENDING BALANCE DUE
 4,950,000.

Schedule O (Form 990 or 990-EZ) 2011 Page 2

Name of the organization Employer identification number

HABITAT FOR HUMANITY - ST. LOUIS 58-1735543

ATTACHMENT 8 (CONT'D)

LENDER: IEF CONSTRUCTION NOTE
ORIGINAL AMOUNT: 600,000.
INTEREST RATE: 6.000000
DATE OF NOTE: 11/01/2010
MATURITY DATE: 12/01/2025

REPAYMENT TERMS: MONTHLY PAYMENTS OF \$5,063

SECURITY PROVIDED: FIRST DEED OF TRUST ON BUILDINGS AND RENT

PURPOSE OF LOAN: CONSTRUCTION LOAN

LENDER: CBKC SUBSIDIARY CDE X LLC

ORIGINAL AMOUNT: 5,880,000.

INTEREST RATE: 0.808942

DATE OF NOTE: 06/17/2011

MATURITY DATE: 06/16/2026

REPAYMENT TERMS: INTEREST ONLY PAYMENTS UNTIL DECEMBER 2018

SECURITY PROVIDED: ASSETS ACQUIRED WITH LOAN PROCEEDS PURPOSE OF LOAN: EXEMPT PURPOSE OF HOME CONSTRUCTION

BEGINNING BALANCE DUE

Schedule O (Form 990 or 990-EZ) 2011 Page **2**

Name of the organization

Employer identification number

HABITAT FOR HUMANITY - ST. LOUIS 58-1735543

ATTACHMENT 8 (CONT'D)

LENDER: IFF NMTC LOAN

ORIGINAL AMOUNT: 1,208,800.

INTEREST RATE: 5.875000

DATE OF NOTE: 11/30/2011

MATURITY DATE: 12/01/2033

REPAYMENT TERMS: INTERST ONLY PAYMENTS UNTIL DECEMBER 2018
SECURITY PROVIDED: FIRST DEED OF TRUST ON BUILDINGS AND RENT

PURPOSE OF LOAN: CONSTRUCTION LOAN

BEGINNING BALANCE DUE

TOTAL BEGINNING MORTGAGES AND OTHER NOTES PAYABLE _____9,940,861.

TOTAL ENDING MORTGAGES AND OTHER NOTES PAYABLE ______15,772,575.

HABITAT FOR HUMANITY - ST. LOUIS

58-1735543

SCHEDULE R (Form 990)

Related Organizations and Unrelated Partnerships

OMB No. 1545-0047

Department of the Treasury
Internal Revenue Service

Name of the organization

► Complete if the organization answered "Yes" to Form 990, Part IV, line 33, 34, 35, 36, or 37.

Attach to Form 990.

➤ See separate instructions.

Open to Public Inspection

Employer identification number

HABITAT	FOR HUMANITY - ST. LOUIS					58-173	5543	
Part I	Identification of Disregarded Entities (Complete if t	the organization a	answered "Yes" to	Form 990, Part	IV, line 33.)			
	(a) Name, address, and EIN of disregarded entity		(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Total income	(e) End-of-year assets	(f Direct co ent	ontrolling
_(1)								
<u>(2)</u>								
_(3)								
_(4)								
_(5)								
<u>(6)</u>								
Part II	Identification of Related Tax-Exempt Organizations one or more related tax-exempt organizations during the second	(Complete if the	e organization ans	wered "Yes" to F	Form 990, Part IV	, line 34 because	e it had	
	(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (star		(e) Public charity status (if section 501(c)(3))	(f) Direct controlling entity	cont	(g) 512(b)(13) trolled tity?
							Yes	No
_(1)								
_(2)								
_(3)								
<u>(4)</u>								
<u>(5)</u>								
<u>(6)</u>								
_(7)								

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For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule R (Form 990) 2011

58-1735543

Schedule R (Form 990) 2011 Page 2 Identification of Related Organizations Taxable as a Partnership (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 Part III because it had one or more related organizations treated as a partnership during the tax year.) **(b)** Primary activity (e) Predominant (g) (h) (j) (k) Direct controlling Code V-UBI Name, address, and EIN Lègal Share of total Share of end-of-year Percentage General or Disproportionat income (related, domicile entity income amount in box 20 of assets managing ownership allocations? unrelated, excluded from related organization (state or partner? foreign tax under sections 512-514) Schedule K-1 country) (Form 1065) Yes No Yes No (1) HFHSTL LEVERAGE LENDER LLC 26-3763 FOREST PARK AVE INVESTMENT HFH ST. LOUIS COMMUNITY INVESTMENT 155,734. 8,717,646. 99.9900 (2) HFHI-SA LEVERAGE II LLC 26-381 201 ST CHARLES AVE SUITE 4400 HFH STL, HFH LA QUALIFIED LOW INCOME 95,602. 2,637,985. 50.0000 (5) (7) **Identification of Related Organizations Taxable as a Corporation or Trust** (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.) Part IV (g) (h) Name, address, and EIN of related organization Legal domicile Direct controlling Type of entity Share of total Primary activity Share of Percentage (state or entity (C corp, S corp, income end-of-year assets ownership foreign country) or trust)

Schedule R (Form 990) 2011

58-1735543

Schedule R (Form 990) 2011

Pa	Transactions With Related Organizations (Complete if the organization answered "Y	es" to Form 990, Pa	rt IV, line 34, 35, 35a, or	36.)			
Not	e. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule.				Y	'es	No
1	During the tax year, did the organization engage in any of the following transactions with one or more r						
а	Receipt of (i) interest (ii) annuities (iii) royalties or (iv) rent from a controlled entity				1a		
b	Gift, grant, or capital contribution to related organization(s)				1b		
С	Gift, grant, or capital contribution from related organization(s)				1 c		
d	Loans or loan guarantees to or for related organization(s)				1d	Х	
е	Loans or loan guarantees by related organization(s).				1e		_
f	Sale of assets to related organization(s)				1f		
g	Purchase of assets from related organization(s)				1g		_
h	Exchange of assets with related organization(s)				1h		_
	Lease of facilities, equipment, or other assets to related organization(s)				1i		_
•	Lease of facilities, equipment, of other assets to related organization(s)				• •		
	Lease of facilities, equipment, or other assets from related organization(s)				1j		
J k	Lease of facilities, equipment, or other assets from related organization(s) Performance of services or membership or fundraising solicitations for related organization(s)				1k		_
ı.	Performance of services or membership or fundraising solicitations by related organization(s)				11		_
I	Charing of facilities, againment, mailing lists, or other goods with related arganization(s)						_
m	Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)				1 m	_	_
n	Sharing of paid employees with related organization(s)				1n		
	Deirekturg and meid to golden de grander tier/e) for any				4		
0	Reimbursement paid to related organization(s) for expenses				10		_
р	Reimbursement paid by related organization(s) for expenses				1p	_	
q	Other transfer of cash or property to related organization(s)				1q	-	
<u>r</u>	Other transfer of cash or property from related organization(s)				1r		
2	If the answer to any of the above is "Yes," see the instructions for information on who must complete the	· · · · · · · · · · · · · · · · · · ·	'	action thre			
	(a) Name of other organization	(b) Transaction type (a-r)	(c) Amount involved		(d) of detern unt involv		j
(1)	HFHSTL LEVERAGE LENDER LLC	(D)	10,830,000.	COST			
(2)	HFH-SA LEVERAGE II LLC	(D)	3,430,000.	COST			
<u>(3)</u>							
(4)							
(5)							
(3)							_
(6)							

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Schedule R (Form 990) 2011

HABITAT FOR HUMANITY - ST. LOUIS

58-1735543

Schedule R (Form 990) 2011

Part VI Unrelated Organizations Taxable as a Partnership (Complete if the organization answered "Yes" on Form 990, Part IV, line 37.)

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

(a) Name, address, and EIN of entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Predominant income (related, unrelated, excluded	Are all partners section 501(c)(3) organizations?		Are all partners section 501(c)(3) organizations?		section 501(c)(3)		(f) Share of total income	(g) Share of end-of-year assets	(h) Disproportionate allocations?		(i) Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)	(j) General or managing partner?		(k) Percentage ownership	
			section 512-514)	Yes	No			Yes	No	(1 01111 1000)	Yes	No						
		Name, address, and EIN of entity Primary activity Primary activity	Name, address, and EIN of entity Primary activity Legal dromgin (state or foreign country) Legal dromgin country)	Name, address, and EIN of entity Primary activity Legal domicile (state or foreign country) Predominant income (related, unrelated, exclude from tax under section 512-514)	Name, address, and EIN of entity Primary activity Legal domicile (state or foreign country) Inception and the country inceptor income (related, excluded from tax under section 512-314) Are all income (related, excluded from tax under section 512-314) Yes Are all income (related, excluded from tax under section 512-314) Inception and the country inceptor income (related, unrelated, excluded from tax under section 512-314) Inception and the country income (related, unrelated, excluded from tax under section 512-314) Inception and the country income (related, unrelated, excluded from tax under section 512-314) Inception and the country 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activity Legal domicing (state or frost) Country) Predominant (related, excluded) From a variety (state) From a variety (state)	Name, address, and EIN of entity Primary activity Legal domicide (state or frieign country) Legal domicide (state or frieign country) Predominant income (reducted country	Name, address, and EN of enity Primary actively Claste or foreign and income (related excluded from tax under section \$12:014) Frimary actively Claste or foreign and income (related excluded from tax under section \$12:014) Frimary actively Claste or foreign and income (related excluded from tax under section \$12:014) Frimary actively Claste or foreign and income (related excluded from tax under section \$12:014) Frimary actively Claste or foreign and income (related excluded from tax under section \$12:014) Frimary actively Claste or foreign and income (related excluded from tax under section \$12:014) Frimary actively Claste or foreign and income (related excluded from tax under section 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Schedule R (Form 990) 2011

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 Schedule R (Form 990) 2011
 Page 5

Part VII Supplemental Information

Complete this part to provide additional information for responses to questions on Schedule R (see instructions).

Form **4562**

Depreciation and Amortization (Including Information on Listed Property)

See separate instructions.

OMB No. 1545-0172 Attachment Sequence No.

Department of the Treasury Internal Revenue Service Name(s) shown on return

Attach to your tax return.

Identifying number

58-1735543 HABITAT FOR HUMANITY - ST. LOUIS Business or activity to which this form relates GENERAL DEPRECIATION Part I Election To Expense Certain Property Under Section 179 Note: If you have any listed property, complete Part V before you complete Part I. Maximum amount (see instructions) Total cost of section 179 property placed in service (see instructions) 2 Threshold cost of section 179 property before reduction in limitation (see instructions) 3 Reduction in limitation. Subtract line 3 from line 2. If zero or less, enter -0-4 Dollar limitation for tax year. Subtract line 4 from line 1. If zero or less, enter -0. If married filing separately, see instructions (a) Description of property 6 Listed property. Enter the amount from line 29 Total elected cost of section 179 property. Add amounts in column (c), lines 6 and 7 8 Tentative deduction. Enter the **smaller** of line 5 or line 8 9 Carryover of disallowed deduction from line 13 of your 2010 Form 4562 10 10 Business income limitation. Enter the smaller of business income (not less than zero) or line 5 (see instructions) 11 Section 179 expense deduction. Add lines 9 and 10, but do not enter more than line 11 Carryover of disallowed deduction to 2012. Add lines 9 and 10, less line 12 Note: Do not use Part II or Part III below for listed property. Instead, use Part V. Special Depreciation Allowance and Other Depreciation (Do not include listed property.) (See instructions.) Special depreciation allowance for qualified property (other than listed property) placed in service during the tax year (see instructions) 14 Property subject to section 168(f)(1) election 15 Other depreciation (including ACRS) 92,856 16 Part | MACRS Depreciation (Do not include listed property.) (See instructions.) Section A MACRS deductions for assets placed in service in tax years beginning before 2011 17 If you are electing to group any assets placed in service during the tax year into one or more general Section B - Assets Placed in Service During 2011 Tax Year Using the General Depreciation System (c) Basis for depreciation (b) Month and year (d) Recovery (e) Convention (a) Classification of property placed in (business/investment use (f) Method (a) Depreciation deduction period service only - see instructions) 19a 3-year property SEE 1,575. 3.000 HY SL 243. **b** 5-year property 5.000 7,139. DETAIL 69,881. HY SL c 7-year property 10,950. 7.000 HY SL 391. d 10-year property 3,434. 10.000 HY SL 591. e 15-year property f 20-year property g 25-year property 25 vrs S/I 27.5 yrs. ММ S/L h Residential rental 27.5 yrs. ΜМ S/L property VAR 6,159. 39 yrs. ММ S/I 50. i Nonresidential real ΜМ property Section C - Assets Placed in Service During 2011 Tax Year Using the Alternative Depreciation System 20a Class life b 12-year S/L 12 yrs c 40-year 40 yrs MM S/L Part IV Summary (See instructions.) 21 Listed property. Enter amount from line 28 21 22 Total. Add amounts from line 12, lines 14 through 17, lines 19 and 20 in column (g), and line 21. Enter here and on the appropriate lines of your return. Partnerships and S corporations - see instructions . . . 101,270

For assets shown above and placed in service during the current year, enter the portion of the basis attributable to section 263A costs

58-1735543 Form 4562 (2011)

Listed Property (Include automobiles, certain other vehicles, certain computers, and property used for entertainment, recreation, or amusement.)

Note: For any vehicle for which you are using the standard mileage rate or deducting lease expense, complete **only** 24a, 24b, columns (a) through (c) of Section A, all of Section B, and Section C if applicable.

	· · · · · · · · · · · · · · · · · · ·	· Depreciation and					•	imita for n	20001	aor outon	nobilo)	
240	Do you have evidence												X No
24a	Do you have evidence	Te to support the bus		it use ciaimeu?	Yes		240 II Y	es," is the	evidei	ice writteri	<u> </u>	Yes	A NO
	(a) Type of property (list vehicles first)	(b) Date placed in service	Business/ investment use percentage	(d) Cost or other basis	(busine	(e) or depreciation ss/investment se only)	(f) Recovery period	(g) Metho Convent	-	(h) Deprecia deductio			d section cost
25	Special depreciation	allowance for qua	lified listed pr	operty placed in	service	during th	e tax						
	year and used more to	han 50% in a qualifie	d business use	(see instructions)					25				
26	Property used more t	than 50% in a qualifie	d business use										
			%										
			%										
			%										
27	Property used 50% o	r less in a qualified bu	siness use:				•						
			%					S/L -					
			%					S/L -					
			%					S/L -					
28	Add amounts in colu	mn (h), lines 25 thro	ugh 27. Enter	here and on line 21	, page 1				28				
29	Add amounts in colu										29		
				B - Informatio						'			
Con	nplete this section for	vehicles used by a						related pe	erson.	If you pro	vided	vehicle	s to you

employees, first answer the questions in Section C to see if you meet an exception to completing this section for those vehicles

30	Total business/investment miles driven during the year (do not include commuting miles)	,	a) icle 1		b) icle 2		c) icle 3		d) icle 4		e) cle 5		f) cle 6
31 32	Total commuting miles driven during the year Total other personal (noncommuting) miles												
32	driven												
33	Total miles driven during the year. Add lines 30 through 32												
34	Was the vehicle available for personal use during off-duty hours?	Yes	No	Yes	No	Yes	No	Yes	No	Yes	No	Yes	No
35	Was the vehicle used primarily by a more than 5% owner or related person?												
36	ls another vehicle available for personal use?												

Section C - Questions for Employers Who Provide Vehicles for Use by Their Employees

Answer these questions to determine if you meet an exception to completing Section B for vehicles used by employees who are not more than 5% owners or related persons (see instructions).

37	Do you maintain a written policy statement that prohibits all personal use of vehicles, including commuting, by	Yes	No
•	your employees?		
38	Do you maintain a written policy statement that prohibits personal use of vehicles, except commuting, by your employees?		
	See the instructions for vehicles used by corporate officers, directors, or 1% or more owners		
39	Do you treat all use of vehicles by employees as personal use?		
40	Do you provide more than five vehicles to your employees, obtain information from your employees about the		
	use of the vehicles, and retain the information received?		
41	Do you meet the requirements concerning qualified automobile demonstration use? (See instructions.)		
	Note: If your answer to 37, 38, 39, 40, or 41 is "Yes," do not complete Section B for the covered vehicles.		

Part VI Amortization

	(a) Description of costs	(b) Date amortization begins	(c) Amortizable amount	(d) Code section	Amortiz perio percer	zation d or	(f) Amortization for this year
42	Amortization of costs that begins during						
	NMTC FEE	06/17/2011	175,000.	461			13,542.
43	Amortization of costs that began before y	43	73,265.				
44	Total. Add amounts in column (f). See the		re to report			44	86,807.
	•						

Form **4562** (2011)