



Habitat for Humanity®
Saint Louis

Building Homes. Building Hope. Building St. Louis.

A MESSAGE FROM OUR CEO

Dear Friend,

I have been working at Habitat for Humanity Saint Louis for well over a decade – and during that time, I have had the privilege to work alongside hardworking, determined people who were born without the economic advantages so many of us take for granted. These are people who often work 2 jobs to support their families...mothers and fathers who want the same thing for their children that anyone wants: a safe and nurturing environment to call Home. Through a simple opportunity to build and then purchase a home of their own, Habitat Saint Louis Homebuyers gain a foothold toward security which has lasting benefits for themselves, their children, and generations yet to be born.

I have also witnessed the outpouring of generous support from individuals, churches and companies who share Habitat Saint Louis' vision of a community where everyone has a decent place to live. We are dependent on these gifts of volunteerism and financial support...and we strive to be good stewards of the resources entrusted to us by our contributors.

As recipients of your investment, we are committed to providing you with a transparent and accurate accounting of how your contributions have been used to further our mission to create affordable housing opportunities for working families of modest means in our community. We are especially proud this year to announce that 86 cents of every dollar donated goes directly to program costs, with only 14 cents per dollar going towards administrative costs. You can be assured that your contribution to Habitat Saint Louis creates life-changing economic stability for families...and by extension, creates a stronger Saint Louis for us all.



As you read through the 2015 Report to the Community, please know that we are deeply grateful to you for your part in each and every accomplishment you have helped us achieve through your support. And please – if you have any questions about the contents of this report, don't hesitate to contact me at 314-371-0400.

Sincerely,

Kimberly McKinney
Chief Executive Officer
Habitat for Humanity Saint Louis



HOMES UNDER CONSTRUCTION 2015

NEW CONSTRUCTION

TIFFANY



CARONDELET



UNIVERSITY CITY



DUTCH TOWN



REHABS

SPANISH LAKE



FLORISSANT



KIRKWOOD



SAINT LOUIS CITY



JEFFVANDERLOU



"I've been volunteering with Habitat Saint Louis for 15 years because I really believe in the mission. It is a privilege to be a part of the positive change that happens when someone is given the chance to go through the steps necessary to become a Habitat homebuyer. We're not just building walls and houses...we're creating HOMES." - Kathy Ryan, Friday Crew Volunteer



INDIVIDUALS SERVED - BY THE NUMBERS

5,000

Phone calls from people seeking help out of a bad housing situation. All were either offered the opportunity to fill out a pre-screening application for Habitat Saint Louis' homebuyer program or resources more suited to their situation.

3,116

Pre-screening applications mailed to people who expressed interest in our homebuyer program.

877

Applications which were filled out and returned to our office.

94

Prospective homebuyers whose applications were accepted into consideration for our program.

25

The approximate number of individuals or couples currently living in substandard housing who will be chosen each year by our Family Selection Committee to partner with Habitat Saint Louis to build and then purchase affordable safe homes for themselves and their families.

20

Children who are now growing up in a safe, secure, permanent home because their parents resolved to create a better life for them by becoming homeowners through Habitat for Humanity Saint Louis and made that dream come true in 2015.

13

Homebuyers who each completed their 350 hours of sweat equity service and then closed on 10 homes in 2015 (3 couples, 7 individuals).

"Buying a house through Habitat gave me ease of mind. Everything is new, so I don't have to worry about any big expenses right away. I'm not just paying rent anymore - I'm paying money towards my children's future and leaving them a place to call home after I'm gone."
- Latasha, 2015 Homebuyer



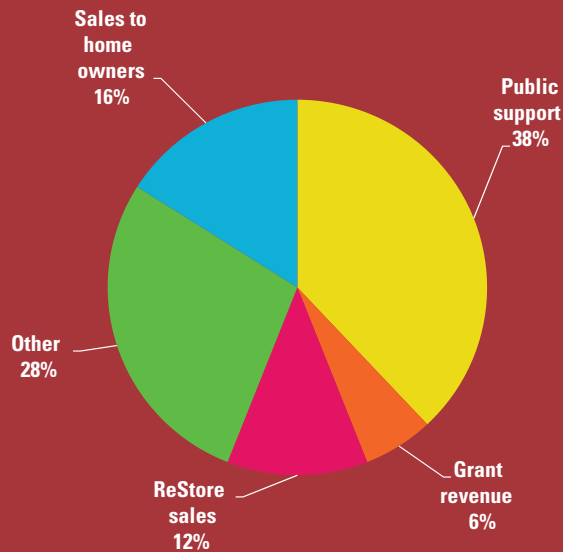
Your support is the reason that 33 people who once lived in cramped, overpriced often dangerous rental properties are now forging a better future in a safe and affordable home that is theirs forever. Thank you for being a catalyst of change for these deserving, hardworking members of our community.



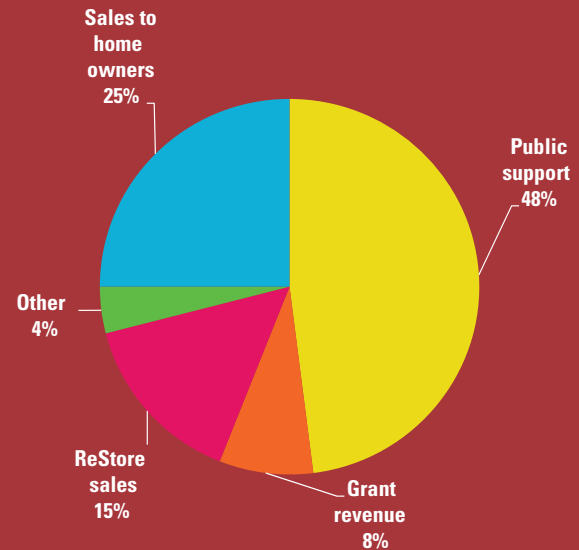
2015 REVENUE AND EXPENSES

Cumulative Assets: \$12,000,140 | Support and Revenues: \$8,746,005 | Expenses: \$7,606,998

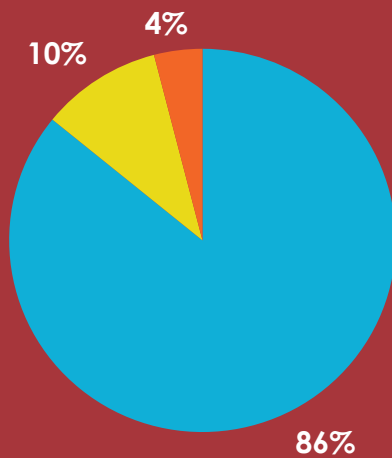
Year ended December 31, 2015 = \$8,746,005



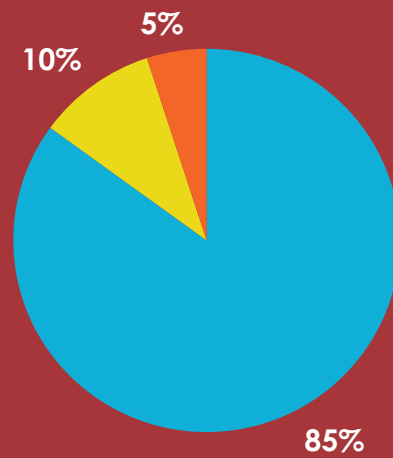
Year ended December 31, 2014 = \$6,628,166



Year ended December 31, 2015 = \$7,606,998



Year ended December 31, 2014 = \$7,220,543



- Program services
- Management and general
- Fundraising

New Market Tax Credit (NMTC) accounting principles require that actual income will not be recognized as revenue until the end of a 7-year compliance period.

Habitat for Humanity Saint Louis' financial records were audited by CohnReznick.



2015 BOARD OF DIRECTORS

Darren Bahr

Brad Beggs

Christina Cavazos-Bennett, Secretary

Amy Berg

Pastor Ronald Bobo

Precious Bourrage, Homebuyer Representative

Jami Boyles

Raschelle Burton

Lance Cage

Judge Jimmie Edwards

Matt Favazza

Rabbi Randy Fleisher

Dave Foster

Marc Hirshman, President

Peggy Holly

Bob Lazaroff

Amelia Lewis

Linda Loewenstein, President-Elect

Brent Robbs

Chris Roetheli, Treasurer

Jeffrey St. Omer

Sarah Sise

Rick Sullivan

Pattye Taylor-Phillips

Kay Gasen-Thenhaus

Edgar Velazquez

Dave Wakeman

Bob West

Stephen Westbrook



"I am passionate about the success of the St. Louis region, and quality, affordable housing is a cornerstone of healthy, equitable and vibrant communities. Habitat for Humanity Saint Louis is on the frontline, making affordable housing accessible."
- Stephen Westbrook, Board of Directors



2015 KEYSTONE SOCIETY PARTNERS

VISIONARIES CIRCLE (\$100,000+)

- Anheuser Busch Foundation

- KMOV Home 4 the Holidays in partnership with Caleres; Carpenter's District Council; Clayco; Flooring Industry Council of Greater St. Louis; Imo's Pizza; Maryville University; Massage LuXe; Plumbers and Pipefitters Local 562, Mechanical Contractors Association of Eastern Missouri and Plumbing Industry Council; Regions Bank; USA Mortgage, A Division of DAS Acquisition Company, LLC.

DEVELOPERS CIRCLE (\$65,000 - \$99,999)

- Big League Impact
- Ellen's House by NISA Investment Advisors
- The Electrical Connection (NECA and IBEW#1)*
- Pope Francis House
- SM Wilson & Co.*
- Wells Fargo Advisors

ARCHITECTS CIRCLE (\$25,000 - \$64,999)

- Art Stauder*
- Bank of America
- Bonhomme, Ladue Chapel, Trinity, and Webster Groves Presbyterian Churches
- Methodist-Episcopal Partnership - Manchester UMC, Salem in Ladue UMC and St. Timothy's Episcopal Church
- North Point Ministries
- United Church of Christ Congregations

BUILDERS CIRCLE (\$10,000 - \$24,999)

- Employees Community Fund of Boeing
- Cushman & Wakefield -- Gateway Commercial
- Dow Chemical Company*
- ESCO Technologies, Inc.
- Express Scripts Foundation
- Home Builders Charitable Foundation
- The Integra Group, Inc.
- The Estate of Clare Newsham
- Saint Louis University Campus Chapter
- Shirley B. and Donald J. Sher
- Simmons Charitable Foundation
- St. Louis Electrical Connection*
- To God's Glory
- Travelers
- Washington University Campus Chapter
- The Estate of Helen Westhoff

CARPENTERS CIRCLE (\$5,000 - \$9,999)

- Ameren Missouri Charitable Foundation
- ASERusa*
- Bodine Aluminum/Toyota Motor North America
- Burns & McDonnell
- Lance and Diann Cage
- The Carredon Group
- Central Bank of St. Louis
- Chapman Family Foundation
- Conifer Health Solutions
- FCI - Greenville*
- Fred M. Luth & Sons Inc.
- General Growth Properties
- Geotechnology
- Good Shepherd Lutheran Church
- Graybar Foundation
- Hackett Security*
- Marc Hirshman and Karen Handelman
- Husch Blackwell
- James Hardie Siding*
- Joe F. Castagno Construction
- Leadership Award - David Craig
- Ladue Horton Watkins High School
- Lawrence Group
- Robert and Sally Lazaroff
- Martha Kratzer
- Mary Institute and Saint Louis Country Day School
- Montgomery Bank
- Nidec Motor Corporation
- Robert O. Piening
- Reid Case Group
- Scottrade
- Scottrade Bank
- Rick and Susan Sullivan
- SunEdison
- U.S. Bank Foundation
- Webster Groves Christian Church
- Kathy and Bob West
- The John M. Wolff Foundation
- Women Build of St. Louis

"One of the things I loved about helping build homes with Habitat for Humanity Saint Louis was how much team building with a purpose we experienced. It served as a great reminder that when we all work hard together and embrace community with one another, especially in the context of an ever changing climate, we can achieve so much more. It inspired us to carry that same service-oriented mindset back to our day jobs."

- Lisa Nichols, CEO Technology Partners



2015 KEYSTONE SOCIETY PARTNERS

PATRON (\$2,400 - \$4,999)

- Jim Beckmann Memorial Fund
- Amy B. Berg
- Bland Family Foundation
- Shirleen and Jerry Brown
- Raschelle Burton
- Robert C. Byrne
- Commerce Bancshares Foundation
- Dorothy and Jim Jacobsen
- Michael and Patricia Heim
- Andy and Anita Higginbotham
- Vance and Loretta Hiner
- Joanna May
- Kurt Warner's First Things First Foundation
- Ron and Jean Krammer
- Staenberg Family Foundation

MEMBER (\$1,200 - \$2,399)

- Raymond Balzer
- Joan M. and James C. Bates
- Floyd Burkett, Jr.
- Louis and Barbara Deutschmann
- Kay Gasen-Thenhaus
- Gateway Combined Federal Campaign
- David and Christine Hester
- Stephen and Sydney Hiatt
- Mark and Peggy Holly
- James and Nancy Janney
- JW and Mildred Kisling Charitable Foundation
- Amelia M. Lewis
- Clemence S. Lieber Foundation
- Linda and John Loewenstein
- Philip and Jeanne McDermott, Jr.
- Kevin and Kimberly McKinney
- James C. Moranville
- Pattye C. Taylor-Phillips and Matt Phillips Sr.
- Realty Executives of St. Louis
- St. Cronan Church
- St. Raphael the Archangel Catholic Parish
- David Straight and Carol A. Giles-Straight
- WalMart Foundation
- Dorothy Walters
- Charlotte Williams

BUILDABLE HOURS TEAMS (\$5,000)

- CliftonLarsonAllen

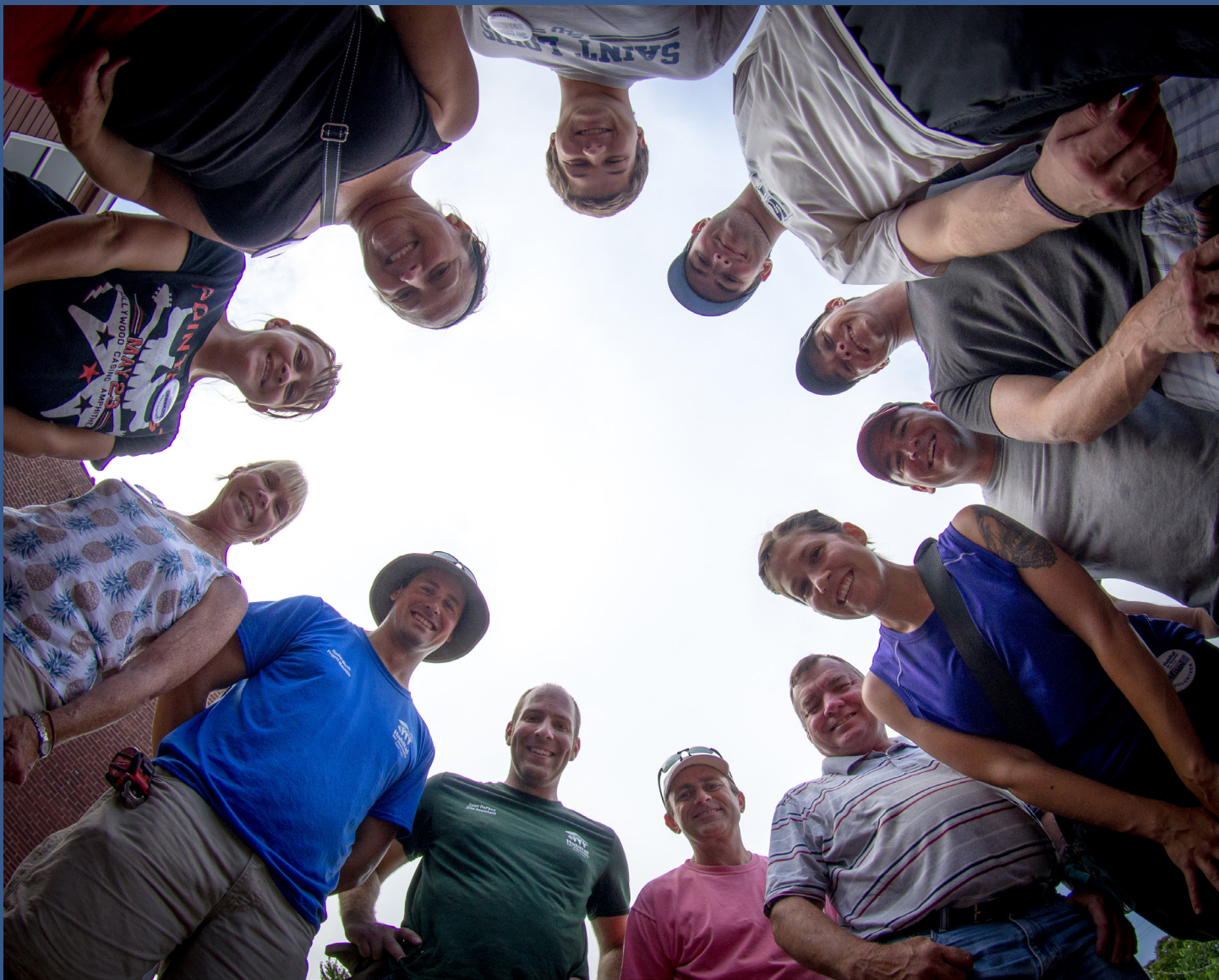
BUILDER'S CLUB TEAMS (\$1,500 - \$5,000)

- Accenture
- Dufresne Spencer Group
- NVIDIA
- Lumiere Place Casinos and Hotel
- Mercy JFK Clinic
- Plancorp
- SSM Healthcare
- Twain Financial Partners
- Summit Strategies Group
- PepsiCo
- Regions Bank
- Rockwell Automation





A world where everyone has a decent place to live.



Seeking to put God's love into action, Habitat for Humanity Saint Louis brings people together to build homes, communities and hope.

3763 Forest Park Avenue, St. Louis, MO 63108 | 314 - 371 - 0400 | habitatstl.org



habitat.stl



[@habitatstl](https://twitter.com/habitatstl)



[habitat.stl](https://www.instagram.com/habitat.stl)