

HABITAT FOR HUMANITY SAINT LOUIS



REPORT TO THE COMMUNITY



Dear Friends,

I will never forget the day in March 2020 when all but essential services shut down in St. Louis due to the pandemic. I knew Habitat for Humanity Saint Louis would be faced with many challenges. I was worried for the families living in substandard housing who would have to wait a little bit longer for their Habitat Saint Louis homes to be completed, as well as for families already living in their Habitat homes, who would suffer greatly as businesses shut down and employment opportunities dwindled. Would they be able to weather the storm? Could we keep building much needed affordable homes? Would our community continue to support our work when so many people were facing financial hardships?

My concerns were not unfounded: many of the families who had already purchased their homes through our program were faced with significant hardships caused by loss of income, stay-at-home orders, and educating their children at home while trying to maintain employment. Our Family Services department answered the need, working tirelessly to help our homeowners faced with short-term setbacks to be able to continue toward their long-term goal of greater financial stability. We delivered assistance to 55 families with funds for groceries, medicine, home maintenance, and utilities. We are proud to share that none of the families in our program lost their homes during 2020.

Since our build model is based largely on volunteer labor, we had to significantly reduce construction goals in order to leverage the skills of our 5 full-time construction staff members, and the few volunteer opportunities that we were able to safely schedule. Through it all, we never stopped building. Having a safe place to call home has never been more important, and we will continue to answer this need in the St. Louis community to the best of our ability.

One thing I didn't need to worry about our community's commitment to Habitat Saint Louis. Through all of the challenges, generous friends like you continued to invest in our work and to help our partner families forge their path to greater social and financial stability. From the very bottom of my heart, thank you! I am happy to share our 2020 Annual Report with you, as we celebrate our collective resilience, hope, and commitment to building a better St. Louis together.

Thank you for sharing our belief that everyone - especially in these challenging times - deserves a safe and affordable place to live. On behalf of the families whose lives are immeasurably improved through your generosity, I wish you peace, health, and hope in the days ahead.

Sincerely,



Kimberly McKinney, CEO



**MESSAGE
FROM OUR CEO**

HOMES UNDER CONSTRUCTION

GATE DISTRICT



LA SAISON





6,650+ - Calls from individuals seeking our assistance. We explain our homebuyer program to these callers to help them determine if they wish to have a pre-screen application mailed to them. For those who do not feel they are ready to become homebuyers or who were seeking services we do not provide, we offer other available resources to help them achieve their objectives.



0 - Pre-screen applications were filed. Due to the pandemic, Habitat Saint Louis was not able to send out or accept pre-screen applications for potential homebuyers. Our administrative offices were forced to shut down, preventing staff and future homebuyers from completing the steps necessary to obtain homeownership.



<5% - The percentage of funding Habitat Saint Louis receives from our parent company, Habitat for Humanity International. It's up to Habitat Saint Louis to raise the other 95% of funds from generous donors. If you make a donation to Habitat for Humanity Saint Louis the money stays local and builds local.



1,700+ - The number of individuals who have found safe housing. Not only have these individuals found a safe, decent place to call home, they also found hope, self-reliance and social stability through Habitat for Humanity Saint Louis' homebuyer program.



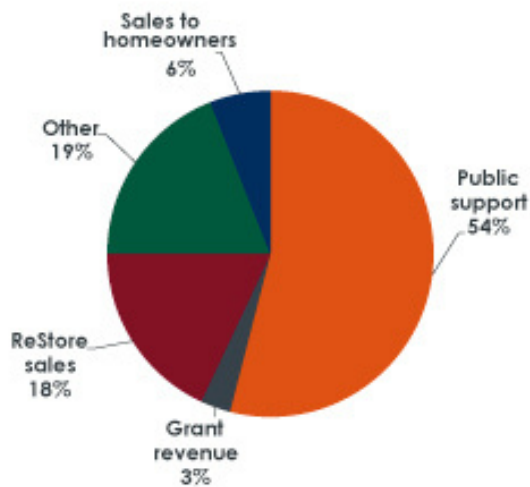
7 - The number of families who closed on their homes in 2020. Homebuyers must complete a minimum of 350 sweat equity hours before they receive the keys to their home.

INDIVIDUALS SERVED BY THE NUMBERS

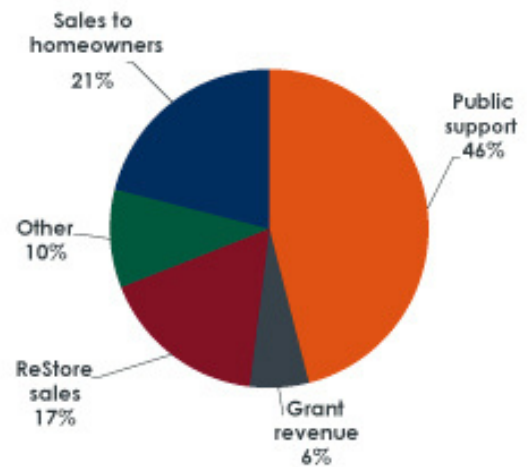
EXPENSES AND REVENUE

NET ASSETS: \$10,579,210 | SUPPORT & REVENUE: \$4,464,318 | EXPENSES: \$4,561,635

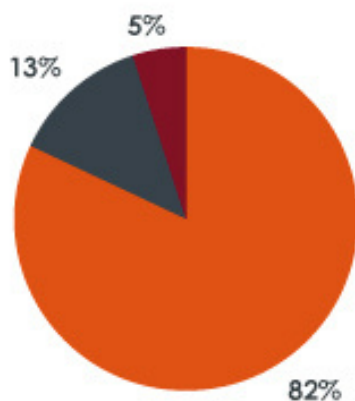
Year ended December 31, 2020 = \$4,464,318



Year ended December 31, 2019 = \$7,081,675

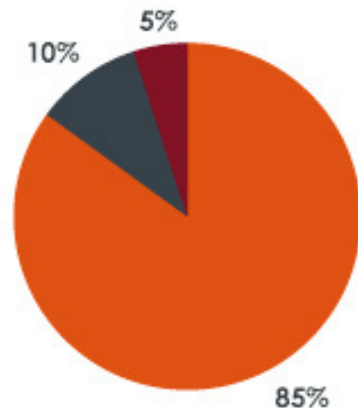


Year ended December 31, 2020 = \$4,561,635



■ Program services
■ Management and general
■ Fundraising

Year ended December 31, 2019 = \$7,239,167



Contractors Circle \$25,000+

- AAA Missouri
- Anonymous
- Bank of America
- COVID-19 Regional Response Fund, a community coalition fund housed at the St. Louis Community Foundation
- Manchester United Methodist Church Member
- Spire
- United Church of Christ Congregations
- US Bank Foundation
- Wells Fargo Advisors

Carpenters Circle \$10,000+

- Ameren Missouri Charitable Foundation
- American Direct Marketing, Inc.
- Anonymous
- Anonymous
- Cars for Homes
- Cisco Systems Foundation
- Home Builders Association
- H&R Block
- Simmons Charitable Foundation
- Ms. Susan Latorre
- Linda and John Loewenstein
- Shirley B. and Donald J. Sher
- Travelers

Framers Circle \$5,000+

- Anonymous
- Bank of Springfield
- David Bartholomew
- Nancy Bales
- Brown & Crouppen
- Diann and Lance Cage
- City of University City
- ESCO Technologies Foundation
- Harbor Freight Communities
- Philip G Hulse
- Imo's Pizza Corporate
- Martha Kratzer
- Ladue Chapel Presbyterian Church
- Lowes
- Steven and Elizabeth Mills
- Opus Foundation
- Panasonic
- Rick and Mary Anne Roberts
- Save A Lot Ltd
- Daniel and Sallie Shipley
- Spectrum Brands
- Jennifer Sprague and Joseph Ippolito
- St. Louis - Kansas City Carpenters Regional Council
- St. Louis Philanthropic Organization
- Target Circle
- TD Ameritrade
- The Carreden Group
- The Integra Group, Inc.
- Trane
- Twain Financial Partners
- USA Mortgage

Crew Member \$1,500

- | | | | |
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| <ul style="list-style-type: none">• Ed and Brenda Alizadeh• Norma Anderson• Rob Anderson• Anonymous• Anonymous• Anonymous• A. Elaine Barnhill• Raymond and Barbara Balzer• Shirleen and Jerry Brown• Jim Del Carmen• EFK Moen• James and Lionelle Elsesser• First Presbyterian Church of Nashville• G. Stephen Robins• Andy and Anita Higginbotham• General Growth Properties• Green Family Foundation | <ul style="list-style-type: none">• Daryl Gourley• Sandra K Guymon• Hamburger Mary's St. Louis• Elizabeth Harding• Anna M. Hart• Mark and Peggy Holly• Kyle Hunsberger• Marc Hirshman and Karen Handelman• Lynne Johnson• Carol Kohfeld and John Sprague• Robert W. Lindecke• Daniel Marquitz• Ms. Emily Martin• Joanna May Donor Advised Fund, A Donor Advised Fund of Renaissance Charitable Foundation | <ul style="list-style-type: none">• Philip and Jeanne McDermott, Jr.• Kevin and Kimberly McKinney• Francis M. Miezin• Linda L. Moen• Montgomery Bank• James C Moranville and Jane Hanebrink• Edward O'Connor• Norma Vavra Klein Family Foundation• Pecha Family Foundation• Rotary Club of St. Louis• Chris and Abby Roetheli• Saint Louis Closet Co• Shell Oil Company Foundation Matching Gifts Program | <ul style="list-style-type: none">• John Short• Simpson Strong-Tie• Todd E. Smith• Arlene & Art Stauder• The David and Linda Swain Foundation• The Robert and Josephine Baer Charitable Fund• Pattye Taylor-Phillips and Matt Phillips Sr.• Richard Vierstra• Carole A Voudrie• Bob and Kathy West |
|--|--|---|---|



2020 KEYSTONE SOCIETY PARTNERS

VOLUNTEERS BY THE NUMBERS

CONSTRUCTION

- 639 Volunteers
- 4,614 hours completed

NON-CONSTRUCTION

- 314 Volunteers
- 1,091 hours completed



Subash Alias
Ed Alizadeh
Rob Anderson (Treasurer)
Barb Anderson-Kerlin
Kim Bakker
Amy Berg
Marisa Botta
Jared Boyd
Floyd Simms
Lance Cage
Natasha Das
Jim Del Caren
Jamey Edgerton
Kay Gasen-Thenhaus
Anna Hart
Tiffany Harvey-Horton
Todd Gibson

Matt Guymon
Malaika Horne
Phil Hulse
Linda Loewenstein
Emily Martin
Linda Moen
LaDawn Ostmann
Carla Reid
Chris Roetheli (President)
John Short
Sarah Sise
Patty Taylor-Phillips (Secretary)
Josh Udelhofen
Nat Walsh
Stephen Westbrooks (President Elect)

"As the father of two small children, I know first-hand how vital a safe and decent place to call home is to their lives and our family. I also know that not all families are afforded the opportunity to access an affordable, safe, and decent place to call home. Serving in a leadership role on the Board for an organization whose mission is to build affordable housing in partnership with St. Louis families is a significant opportunity for me to personally advocate and work for creating access to affordable housing for as many of St. Louis's families as possible."



~Stephen Westbrooks, President Elect

2020 BOARD OF DIRECTORS

RESTORE DONORS

- All Surface Flooring
- Ameren
- Anji Mountain
- Aster Furniture
- Best Buy Flooring
- BSI Construction
- Budget Blinds
- Carpenters Apprentice School
- Chaney Window and Doors
- Choteau Building Group
- ICS Construction
- JB Distributing
- JJ Kokesh and Sons Inc
- JW Construction
- Laclede Groves Senior Living
- Ladd Suydum Contracting
- Lawrence Group
- Lowes
- Mattingly Lumber & Millwork
- McIntyre Millwork
- Metro Lighting
- Mid-Am Building Supply
- Penske
- Rolling Ridge Nursey
- Savvy Design
- Sherwin Williams
- SSM Hospitals
- Transform STL
- Virginia Tile
- Wilson Lighting
- Woodland Cleaning Restoration
- World Wide Freight Management
- YMCA





Seeking to put God's love into action, Habitat for Humanity Saint Louis brings people together to build homes, communities, and hope. It is our goal to create a world where everyone has access to simple, decent, and affordable housing.

